



# SCHAEFFER Marketing Group, Inc.

ELECTRICAL MANUFACTURERS' REPRESENTATIVE  
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CPMR CERTIFIED



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**Outside Sales:** Mike Schaeffer, Brenda Schaeffer, Kris Steiger, Melissa Berry, Darla Bair  
**Inside Sales:** John McGauley, Jamie Radin, Geoff Martin, Payne Birk

**ERO & NEMRA MEMBER**

**ABCi:** Building wire, THHN, XHHW-2, USE-2 & Bare Copper. – Terms: Net 30; \$500 min.; Freight 5000 pounds.

**AIRMASTER FAN COMPANY:** Industrial & Commercial Fans & Ventilation Equip. – Terms: Net 30; \$100 Min.; Freight: \$5,700 List.

**AMP:** CT cabinets, power distribution equipment, switchboards, & more. – Terms: Net 30; No min.; Freight \$2000.

**ARMORCAST:** Spice box assemblies, underground vaults, pedestals, equipment and telephone pads, and more – Made of polymer concrete, fiberglass reinforced polyester, or rotocast polyethylene — Terms: Net 30; \$250 Min.; Freight: \$5000.

**AUDACY LIGHTING CONTROLS:** Wireless luminaire controls, motion and light sensors, switches, gateways and plug load controllers.

**AUSTIN ELECTRICAL ENCLOSURES:** NEMA 1, 3R, 4, 4x, 12 enclosures, wiring trough – Terms: 2% 30, net 31. \$50 Min., Frt: \$1000.

**BRIDGEPORT FITTINGS:** Conduit fittings – Terms: 2% 10<sup>th</sup>, Net 30; \$100 Min.; Freight: 750 lbs. or \$2000.

**CARLON PRODUCTS (A THOMAS & BETTS BRAND):** PVC fittings & accessories, Carflex, ENT, outlet boxes, enclosures, wire trough, Plenum-Gard, Riser-Gard, weatherproof boxes and covers—Terms: 2% 10<sup>th</sup>, Net 30; Minimum: \$150; T&B freight terms apply.

**CREE/BETA:** LED fixtures and lamps, indoor and outdoor; includes Kramer – Terms: Net 30; No Min.; Freight: \$3000. Some poles +frt only.

**CURRENT TECHNOLOGY (T&B POWER SOLUTIONS):** Surge protection and power quality monitoring. Terms: Net 30; Plus freight.

**DECO:** Commercial & industrial LED fixtures for indoor and outdoor applications – Terms: Net 30; Freight: \$1500.

**DOUGLAS LIGHTING CONTROLS:** digital lighting controls solution provider offering complete centralized and stand-alone systems including controllers, relay panels, sensors, and switch stations for commercial, educational, and sports facilities. Terms: Net 30; Frt: \$1500.

**DURA-LINE:** Innerduct or direct bury (HDPE), Cable-in-Conduit (Uniduct) and installation accessories. Plus freight or freight included.

**EIKO:** HID, fluorescent, mini, incandescent and LED lamps, LED fixtures, and more – Terms: Net 30; \$150 min.; Freight: \$750.

**FOREVERLAMP:** LED replacement lamps for HID high bays. Terms: Net 30; Freight: \$2500.

**GALVAN INDUSTRIES:** Copper, galvanized, stainless steel ground rods and connectors – Terms: Net 30; Min: \$125; Freight: \$1900.

**HAZLUX (A THOMAS & BETTS BRAND):** Hazardous location light fixtures – all lamp sources & LED; T&B freight terms apply

**JEFFERSON ELECTRIC:** Dry type 600V, K-Factory, DIT, buck boost, industrial control transformers – \$100 Min., Freight: \$1500.

**NEHRING ELECTRIC WORKS:** Bare copper, alum. Overhead, URD, ACSR, & Aluma-Clad cable – Terms: Net 30; \$200 Min.

**NICOR:** Recessed lighting, LED step lights, track, emergency lighting, undercabinet, ceiling fans – Terms: Net 30; No Min.; Frt: \$500.

**NSI:** Polaris connectors, Tork controls & timers, splices, connectors, wire management, miniterms, and more – Terms: Net 30; Frt: \$500.

**OUELLET:** Electric heating systems, heat trace, snow melt, bath fans – Terms: 1% 10<sup>th</sup> Prox. Net 25<sup>th</sup>; Min. \$250; Freight: \$1500.

**PICOMA:** GRS, EMT, Alum. & EMT elbows, nipples, and couplings – Terms: 2% 10<sup>th</sup>, Net 25<sup>th</sup>; Min.: \$50; Frt: \$500.

**PRIME CONDUIT INC.:** PVC Conduit, PV Mold, Split Duct – Freight: Prepaid if \$7000+. Bore-Gard, Multi-Gard – Plus Freight.

**PYROTENAX (DIV. OF PENTAIR):** Mineral Insulated (MI) 2-hour fire rated cable – Terms: Net 30; Min.: \$250; Plus Freight.

**RAZRLITES:** Flexible strip and troffer kits for fast, easy retrofit to LED – Terms: Net 30; Freight: \$2000.

**SIMKAR:** LED & traditional interior and exterior fixtures. Terms: 1% 10<sup>th</sup>, Net 25<sup>th</sup>; Min.: \$250; Freight: \$1000.

**SUPERIOR ESSEX ENERGY:** Instrumentation, tray, control, med & low voltage, armored cable – Terms: Net 30; Min.: \$500; Frt: 5000 lbs

**SWIVELPOLE:** High-safety luminaire support system – poles and brackets – Terms: Net 30; Plus Freight.

**THIEL TOOL & ENGINEERING:** Romex, SEU, MC staples & cable stacker – Terms: 2% 10<sup>th</sup> Prox. Net 25<sup>th</sup>, 30K pcs. min.; Frt: 60K pcs.

**UNITED FIBERGLASS:** Above/Below ground, bullet resistant fiberglass conduit, fittings and hanger systems – Call for terms.

**UNITED LIGHTING STANDARDS:** Steel and aluminum poles – commercial, residential, roadway, hinged, ornamental and sports lighting poles and brackets. Electric charging stations – Terms: Net 30; Frt: \$1500.

**UNIVERSAL LIGHTING TECHNOLOGIES:** Linear fluorescent, CFL, T5/T5HO, magnetic HID (eHID), step dimming, 0-10V dimming, DALI digital dimming & lampholders. LED: fixtures, modules, drivers, lamps & chain systems – Terms: 2% 30, Net 45; \$100 Min; Frt: \$1750.

**WAGO:** Interconnect & automation solutions - push-in connectors, fixture disconnects, terminal blocks – Terms: Net 30; Min: \$50; Frt: \$500.

**WHITNEY BLAKE:** Coiled cords, custom cables and IP68 connectors – Terms: Net 30; Min: \$100; Plus freight.