



SCHAEFFER Marketing Group, Inc.

ELECTRICAL MANUFACTURERS' REPRESENTATIVE
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7/18

CPMR CERTIFIED



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Outside Sales: Mike Schaeffer, Brenda Schaeffer, Kris Steiger, Melissa Berry, Darla Bair, Dave Cole
Inside Sales: John McGauley, Jamie Radin, Geoff Martin, Payne Birk

ERO & NEMRA MEMBER

- AIRMASTER FAN:** Industrial & Commercial Fans & Ventilation Equip. – Terms: Net 30; \$100 Min.; Freight: \$5,700 List.
- AMP:** CT cabinets, power distribution equipment, switchboards, & more. – Terms: Net 30; No min.; Freight \$2000.
- ARMORCAST:** Spice box assemblies, underground vaults, pedestals, equipment and telephone pads, and more – Made of polymer concrete, fiberglass reinforced polyester, or rotocast polyethylene — Terms: Net 30; \$250 Min.; Freight: \$7000.
- AUDACY LIGHTING CONTROLS:** Wireless luminaire controls, motion and light sensors, switches, gateways and plug load controllers.
- AUSTIN ELECTRICAL ENCLOSURES:** NEMA 1, 3R, 4, 4x, 12 enclosures, wiring trough – Terms: 2% 30, net 31. \$50 Min., Frt: \$1000.
- BRIDGEPORT FITTINGS:** Conduit fittings – Terms: 2% 10th, Net 30; \$100 Min.; Freight: 750 lbs. or \$2000.
- CARLON PRODUCTS (AN ABB BRAND):** PVC fittings & accessories, Carflex, ENT, outlet boxes, enclosures, wire trough, Plenum-Gard, Riser-Gard, weatherproof boxes and covers—Terms: 2% 10th, Net 30; Minimum: \$150; T&B freight terms apply.
- CREE/BETA:** LED fixtures and lamps, indoor and outdoor; includes Kramer – Terms: Net 30; No Min.; Freight: \$3000. Some poles +frt only.
- CURRENT TECHNOLOGY (T&B POWER SOLUTIONS):** Surge protection and power quality monitoring. Terms: Net 30; Plus freight.
- DECO:** Commercial & industrial LED fixtures for indoor and outdoor applications – Terms: Net 30; Freight: \$1500.
- DOUGLAS LIGHTING CONTROLS:** digital lighting controls solution provider offering complete centralized and stand-alone systems including controllers, relay panels, sensors, and switch stations for commercial, educational, and sports facilities. Terms: Net 30; Frt: \$1500.
- DURA-LINE:** Innerduct or direct bury (HDPE), Cable-in-Conduit (Uniduct) and installation accessories. Plus freight or freight included.
- ECHELON:** Networked lighting controls - IoT for street and area lighting – Terms: Net 30; Plus Freight.
- EIKO:** HID, fluorescent, mini, incandescent and LED lamps, LED fixtures, and more – Terms: Net 30; \$150 min.; Freight: \$750.
- FOREVERLAMP:** LED replacement lamps for HID high bays. Terms: Net 30; Freight: \$2500.
- GALVAN INDUSTRIES:** Copper, galvanized, stainless steel ground rods and connectors – Terms: Net 30; Min: \$125; Freight: \$1900.
- HAZLUX (AN ABB BRAND):** Hazardous location light fixtures – all lamp sources & LED; T&B freight terms apply.
- JEFFERSON ELECTRIC:** Dry type 600V, K-Factory, DIT, buck boost, industrial control transformers – \$100 Min., Freight: \$1000.
- LS CABLE (SUPERIOR ESSEX):** Instrumentation, tray, control, med & low voltage, armored cable – Net 30; Min: \$500; Frt: 5000 lbs
- NEHRING ELECTRIC WORKS:** Bare copper, alum. Overhead, URD, ACSR, & Aluma-Clad cable – Terms: Net 30; \$200 Min.
- NICOR:** Recessed lighting, LED step lights, track, emergency lighting, undercabinet, ceiling fans – Terms: Net 30; No Min.; Frt: \$500.
- NSI:** Polaris connectors, Tork controls & timers, splices, connectors, wire management, miniterms, and more – Terms: Net 30; Frt: \$500.
- OUELLET:** Electric heating systems, heat trace, snow melt, bath fans – Terms: 1% 10th Prox. Net 25th; Min. \$250; Freight: \$1500.
- PICOMA:** GRS, EMT, Alum. & EMT elbows, nipples, and couplings – Terms: 2% 10th, Net 25th; Min.:\$50; Frt: \$500.
- PRIME CONDUIT INC.:** PVC Conduit, PV Mold, Split Duct – Freight: Prepaid if \$7000+. Bore-Gard, Multi-Gard – Plus Freight.
- PYROTENAX (DIV. OF PENTAIR):** Mineral Insulated (MI) 2-hour fire rated cable – Terms: Net 30; Min.: \$250; Plus Freight.
- RAZRLITES:** Flexible strip and troffer kits for fast, easy retrofit to LED – Terms: Net 30; Freight: \$2000.
- SIMKAR:** LED & traditional interior and exterior fixtures. Terms: 1% 10th, Net 25th; Min.: \$250; Freight: \$1000.
- SWIVELPOLE:** High-safety luminaire support system – poles and brackets – Terms: Net 30; Plus Freight.
- THIEL TOOL & ENGINEERING:** Romex, SEU, MC staples & cable stacker – Terms: 2% 10th Prox. Net 25th, 30K pcs. min.; Frt: 60K pcs.
- UNITED FIBERGLASS:** Above/Below ground, bullet resistant fiberglass conduit, fittings and hanger systems – Call for terms.
- UNITED LIGHTING STANDARDS:** Steel and aluminum poles – commercial, residential, roadway, hinged, ornamental and sports lighting poles and brackets. Electric charging stations – Terms: Net 30; Frt: \$1500.
- UNIVERSAL LIGHTING TECHNOLOGIES:** Linear fluorescent, CFL, T5/T5HO, magnetic HID (eHID), step dimming, 0-10V dimming, DALI digital dimming & lampholders. LED: fixtures, modules, drivers, lamps & chain systems – Terms: 2% 30, Net 45; \$100 Min; Frt: \$1750.
- WAGO:** Interconnect & automation solutions - push-in connectors, fixture disconnects, terminal blocks – Terms: Net 30; Min: \$50; Frt: \$500.

WHITNEY BLAKE: Coiled cords, custom cables and IP68 connectors – Terms: Net 30; Min: \$100; Plus freight.