



SCHAEFFER Marketing Group, Inc.

ELECTRICAL MANUFACTURERS' REPRESENTATIVE
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7/18

CPMR CERTIFIED



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- AIRMASTER FAN: PAYNE** Industrial & commercial fans & ventilation equip. – Terms: Net 30; \$100 Min.; Frt: \$5,700 List.
- AMP: JAMIE** CT cabinets, power distribution equipment, switchboards, & more. – Terms: Net 30; No min.; Freight \$2000.
- ARMORCAST: JAMIE** Splice box assemblies, underground vaults, pedestals, equipment and telephone pads, and more – Made of polymer concrete, fiberglass reinforced polyester, or rotocast polyethylene — Terms: Net 30; \$250 Min.; Freight: \$7000.
- AUDACY LIGHTING CONTROLS: GEOFF** Wireless luminaire controls, motion and light sensors, switches, gateways and plug load controllers.
- AUSTIN ELECTRICAL ENCLOSURES: PAYNE** NEMA 1, 3R, 4, 4x, 12 enclosures, wiring trough—Terms: \$50 Min, Frt \$1000.
- BRIDGEPORT FITTINGS: PAYNE** conduit fittings – Terms: 2% 10th, Net 30; \$100 Min.; Freight: 750 lbs. or \$2000.
- CARLON PRODUCTS (A THOMAS & BETTS BRAND): JOHN** PVC Fittings & Accessories, Carflex, ENT, outlet boxes, enclosures, wire trough, Plenum-Gard, Riser-Gard, weatherproof boxes and covers—Terms: 2% 10th, Net 30; Minimum: \$150; T&B freight terms apply.
- CREE/BETA: GEOFF quotes/JAMIE orders** LED fixtures & lamps, indoor & outdoor – Terms: Net 30; No Min.; Frt: \$3000. Poles +frt only.
- CURRENT TECHNOLOGY (T&B POWER SOLUTIONS): JOHN** Surge protection & power quality monitoring. Terms: Net 30; + freight.
- DECO: GEOFF quotes/JAMIE orders** LED fixtures for indoor and outdoor applications – Terms: Net 30; Freight: \$1500.
- DOUGLAS LIGHTING CONTROLS: PAYNE** Digital lighting controls solution provider offering complete centralized & stand-alone systems including controllers, relay panels, sensors, and switch stations for commercial, educational, & sports facilities. Terms: Net 30; Frt: \$1500.
- DURA-LINE: JOHN** Innerduct or direct bury (HDPE), Cable-in-Conduit (Uniduct) and installation accessories. Plus freight or freight included.
- ECHELON:** Networked lighting controls - IoT for street and area lighting – Terms: Net 30; Plus Freight.
- EIKO: JAMIE** HID, fluorescent, mini, incandescent and LED lamps, LED fixtures, and more. Terms: Net 30; \$150 min.; Freight: \$750.
- FOREVERLAMP: JAMIE** LED replacement lamps for HID high bays. Terms: Net 30; Freight: \$2500.
- GALVAN INDUSTRIES: JOHN** Copper, galvanized, stainless steel ground rods and connectors – Terms: Net 30; Min: \$125; Frt: \$1900.
- HAZLUX (A THOMAS & BETTS BRAND): JOHN** Hazardous location light fixtures – all lamp sources & LED; T&B freight terms apply
- JEFFERSON ELECTRIC: JAMIE** Dry type 600V, K-Factory, DIT, buck boost, industrial control transformers – \$100 Min., Freight: \$1000.
- LS CABLE (SUPERIOR ESSEX): JOHN** Instrumentation, tray, control, medium & low voltage, armored cable— Net 30; Min.: \$500 Frt: 5000#
- NEHRING ELECTRIC WORKS: JOHN** Bare copper, alum. Overhead, URD, ACSR, & Aluma-Clad cable – Terms: Net 30; \$200 Min.
- NICOR: GEOFF quotes/JAMIE orders** LED recessed, fixtures, step lights, track, emergency, undercab. Terms: Net 30; No Min.; Frt: \$500.
- NSI: PAYNE** Polaris connectors, Tork controls & timers, splices, connectors, wire management, miniterms, & more—Terms: Net 30; Frt: \$500.
- OUELLET: PAYNE** Electric heating systems, heat trace, snow melt, bath fans - Terms: 1% 10th Prox. Net 25th; Min. \$250; Freight: \$1500.
- PICOMA: JOHN** GRS, EMT, Alum. & EMT elbows, nipples, and couplings. Terms: 2% 10th, Net 25th; Min.: \$50; Frt: \$500.
- PRIME CONDUIT: JOHN** PVC Conduit, PV Mold, Split Duct – Freight: Prepaid if \$7000+. Bore-Gard, Multi-Gard – Plus Freight.
- PYROTENAX (DIV. OF PENTAIR): JAMIE** Mineral Insulated (MI) 2-hour fire rated cable – Terms: Net 30; Min.: \$250; Plus Freight.
- RAZRLITES: GEOFF quotes/JAMIE orders** Flexible strip and troffer kits for fast, easy retrofit to LED – Terms: Net 30; Freight: \$2000.
- SIMKAR: GEOFF quotes/JAMIE orders** LED & traditional interior and exterior fixtures. Terms: 1% 10th, Net 25th; Min.: \$250; Freight: \$1000.
- SWIVELPOLE: GEOFF** High-safety luminaire support system – poles and brackets – Terms: Net 30; Plus Freight.
- THIEL TOOL & ENGINEERING: PAYNE** Romex, SEU, MC staples & cable stacker—Terms: 2% 10th Prox. Net 25th, 30K pcs.min.; Frt: 60K pcs
- UNITED FIBERGLASS: JOHN** Above/below ground, bullet resistant fiberglass conduit, fittings and hanger systems – Call for terms.
- UNITED LIGHTING STANDARDS: GEOFF** Standard, hinged and decorative steel & aluminum poles and brackets; Net 30; Freight: 1500.
- UNIVERSAL LIGHTING TECHNOLOGIES: JAMIE** Linear fluorescent, CFL, T5 and T5HO, magnetic HID (eHID), dimming, and lampholders. Also offering LED fixtures, modules, drivers, lamps and LED chain systems – 2% 30, Net 45; \$100 Minimum; Freight: \$1750.
- WAGO: PAYNE** Interconnect & automation solutions - push-in connectors, fixture disconnects, terminal blocks – Net 30; Min: \$50; Frt: \$500.

WHITNEY BLAKE: PAYNE Coiled cords, custom cables and IP68 connectors – Terms: Net 30; Min: \$100; Plus freight.