



SCHAEFFER Marketing Group, Inc.

ELECTRICAL MANUFACTURERS' REPRESENTATIVE
11041 LIN VALLE DR. ST. LOUIS, MO 63123
PHONE: (314) 894-1100 FAX: (314) 894-2155

7/19

CPMR CERTIFIED



www.smgrep.com
salesdesk@smgprep.com

Outside Sales: Mike Schaeffer MikeS@smgprep.com, Kris Steiger KrisS@smgprep.com, Melissa Berry MelissaB@smgprep.com,
Darla Bair DarlaB@smgprep.com; Dave Cole DaveC@smgprep.com; Scott Obert ScottO@smgprep.com **Inside Sales:** John McGauley
JohnM@smgprep.com, Jamie Radin RadinJ@smgprep.com, Geoff Martin GeoffM@smgprep.com, Payne Birk PayneB@smgprep.com

- AIRMASTER FAN: PAYNE** Industrial & commercial fans & ventilation equip. – Terms: Net 30; \$100 Min.; Frt: \$6950 List.
- AMP: PAYNE** CT cabinets, power distribution equipment, switchboards, & more. – Terms: Net 30; No min.; Freight \$2000.
- ARMORCAST: PAYNE** Splice box assemblies, underground vaults, pedestals, equipment and telephone pads, and more – Made of polymer concrete, fiberglass reinforced polyester, or rotocast polyethylene — Terms: Net 30; \$250 Min.; Freight: \$7000.
- AUDACY LIGHTING CONTROLS: GEOFF** Wireless luminaire controls, motion and light sensors, switches, gateways and plug load controllers.
- AUSTIN ELECTRICAL ENCLOSURES: PAYNE** NEMA 1, 3R, 4, 4x, 12 enclosures, wiring trough—Terms: \$50 Min, Frt \$1000.
- BRIDGEPORT FITTINGS: PAYNE** conduit fittings – Terms: 2% 10th, Net 30; \$100 Min.; Freight: 750 lbs. or \$2000.
- CARLON PRODUCTS (AN ABB BRAND): JOHN** PVC Fittings & Accessories, Carflex, ENT, outlet boxes, enclosures, wire trough, Plenum-Gard, Riser-Gard, weatherproof boxes and covers—Terms: 2% 10th, Net 30; Minimum: \$150; ABB freight terms apply.
- CREE/BETA: GEOFF quotes/JAMIE orders** LED fixtures & lamps, indoor & outdoor – Terms: Net 30; No Min.; Frt: \$3000. Poles +frt only.
- CURRENT TECHNOLOGY (ABB POWER SOLUTIONS): JOHN** Surge protection & power quality monitoring. Terms: Net 30; + freight.
- DECO LIGHTING: GEOFF quotes/JAMIE orders** LED fixtures for indoor and outdoor applications – Terms: Net 30; \$100 Min.; Freight: \$1500.
- DOUGLAS LIGHTING CONTROLS: PAYNE** Digital lighting controls solution provider offering complete centralized & stand-alone systems including controllers, relay panels, sensors, and switch stations for commercial, educational, & sports facilities. Terms: Net 30; Frt: \$1500.
- DURA-LINE: JOHN** Innerduct or direct bury (HDPE), Cable-in-Conduit (Uniduct), Futurepath & installation accessories. Plus frt or freight included.
- EIKO: JAMIE** LED lamps, LED fixtures, traditional lamps and more. Terms: Net 30; \$250 min.; Frt: \$1000 lamps; \$1500 fixtures and 8' lamps.
- FOREVERLAMP: JAMIE** LED replacement lamps for HID high bays. Terms: Net 30; Freight: \$2500.
- GALVAN INDUSTRIES: JOHN** Copper, galvanized, stainless steel ground rods and connectors – Terms: Net 30; Min: \$125; Frt: \$1900.
- HAZLUX (AN ABB BRAND): JOHN** Hazardous location light fixtures – all lamp sources & LED; ABB freight terms apply
- JEFFERSON ELECTRIC: PAYNE** Dry type 600V, K-Factory, DIT, buck boost, industrial control transformers – \$100 Min., Freight: \$1500.
- LS CABLE (SUPERIOR ESSEX): JOHN** Instrumentation, tray, control, medium & low voltage, armored cable– Net 30; Min.: \$500 Frt: 5000#
- MOBERN LIGHTING: GEOFF quotes/JAMIE orders** LED and traditional interior and exterior fixtures – Net 30; No Min., Frt: \$1500
- MORRIS: PAYNE** Connectors, fittings, devices, cords, low voltage, LED lighting, Diversitech HVAC motors & controls – Net 30; No Min.: Frt: \$100
- NEHRING ELECTRIC WORKS: JOHN** Bare copper, alum. Overhead, URD, ACSR, & Alum-Clad cable – Terms: Net 30; \$200 Min.
- NICOR LIGHTING: GEOFF / JAMIE** Commercial/Industrial Lighting, Hazloc, Downlights, Emergency, Undercab. Net 30; No Min.; Frt: \$500.
- OUELLET: PAYNE** Electric heating systems, heat trace, snow melt, bath fans - Terms: 1% 10th Prox. Net 25th; Min. \$250; Freight: \$1500.
- PEMCO: GEOFF quotes/JAMIE orders** LED decorative exterior and streetlighting fixtures, poles. Terms: Net 30; Min.: \$150; Freight: \$5000.
- PERFECT POWER: GEOFF quotes/JAMIE orders** Central emergency lighting inverters from 200 w to 400 kw – Terms: Net 30; Plus Freight.
- PICOMA: JOHN** GRS, EMT, Alum. & EMT elbows, nipples, and couplings. Terms: 2% 10th, Net 25th; Min.: \$50; Frt: \$750.
- PRIME CONDUIT: JOHN** PVC Conduit, PV Mold, Split Duct – Freight: Prepaid if \$10,000+. Bore-Gard, Multi-Gard – Plus Freight.
- RYMCO: JOHN** Galvanized RMC, EMT (plus Real Color EMT), IMC, and stainless steel – all UL listed – Terms: 2% 15th, Net 30.
- SOLTECH: GEOFF quotes/JAMIE orders** LED street and area lighting with integrated solar panels and power – Terms: Net 30; Freight: \$10,000.
- SWIVELPOLE: GEOFF** High-safety luminaire support system – poles and brackets – Terms: Net 30; Plus Freight.
- UNITED FIBERGLASS: JOHN** Above/below ground, bullet resistant fiberglass conduit, fittings and hanger systems – Call for terms.
- UNITED LIGHTING STANDARDS: GEOFF** Standard, hinged and decorative steel & aluminum poles and brackets; Net 30; Freight: 1500.
- UNIVERSAL LIGHTING TECHNOLOGIES: JAMIE** Linear fluorescent, CFL, T5 and T5HO, magnetic HID (eHID), dimming, and lampholders. Also offering LED fixtures, modules, drivers, lamps and LED chain systems – 2% 30, Net 45; \$100 Minimum; Freight: \$1750.
- WAGO: PAYNE** Interconnect & automation solutions - push-in connectors, fixture disconnects, terminal blocks – Net 30; Min: \$50; Frt: \$500.