

SCHAEFFER Marketing Group, Inc.

 ELECTRICAL MANUFACTURERS' REPRESENTATIVE

 11041 LIN VALLE DR. ST. LOUIS, MO 63123

 PHONE: (314) 894-1100

 FAX: (314) 894-2155

9/19

CPMR CERTIFIED



www.smgrep.com salesdesk@smgrep.com

 Outside Sales:
 Mike Schaeffer
 MikeS@smgrep.com,
 Kris Steiger
 KrisS@smgrep.com,
 Melissa Berry
 MelissaB@smgrep.com,

 Darla Bair
 DarlaB@smgrep.com;
 Dave Cole
 DaveC@smgrep.com;
 Scott Obert
 ScottO@smgrep.com
 Inside Sales:
 John McGauley

 JohnM@smgrep.com,
 Jamie Radin
 RadinJ@smgrep.com,
 GeoffM@smgrep.com,
 Jill Comte
 JillC@smgrep.com

AIRMASTER FAN: JILL Industrial & commercial fans & ventilation equip. - Terms: Net 30; \$100 Min.; Frt: \$6950 List.

AMP: JILL CT cabinets, power distribution equipment, switchboards, & more. - Terms: Net 30; No min.; Freight \$2000.

ARMORCAST: JILL Splice box assemblies, underground vaults, pedestals, equipment and telephone pads, and more – Made of polymer concrete, fiberglass reinforced polyester, or rotocast polyethylene — Terms: Net 30; \$250 Min.; Freight: \$7000.

AUDACY LIGHTING CONTROLS: GEOFF Wireless luminaire controls, motion and light sensors, switches, gateways and plug load controllers.

AUSTIN ELECTRICAL ENCLOSURES: JILL NEMA 1, 3R, 4, 4x, 12 enclosures, wiring trough-Terms: \$50 Min, Frt \$1000.

BRIDGEPORT FITTINGS: JILL conduit fittings – Terms: 2% 10th, Net 30; \$100 Min.; Freight: 750 lbs. or \$2000.

CARLON PRODUCTS (AN ABB BRAND): JOHN PVC Fittings & Accessories, Carflex, ENT, outlet boxes, enclosures, wire trough, Plenum-Gard, Riser-Gard, weatherproof boxes and covers—Terms: 2% 10th, Net 30; Minimum: \$150; ABB freight terms apply.

CREE/BETA: GEOFF quotes/JAMIE orders LED fixtures & lamps, indoor & outdoor – Terms: Net 30; No Min.; Frt: \$3000. Poles +frt only.

CURRENT TECHNOLOGY (ABB POWER SOLUTIONS): JOHN Surge protection & power quality monitoring. Terms: Net 30; + freight.

DECO LIGHTING: GEOFF quotes/JAMIE orders LED fixtures for indoor and outdoor applications – Terms: Net 30; \$100 Min.; Freight: \$1500.

DOUGLAS LIGHTING CONTROLS: JILL Digital lighting controls solution provider offering complete centralized & stand-alone systems including controllers, relay panels, sensors, and switch stations for commercial, educational, & sports facilities. Terms: Net 30; Frt: \$1500.

DURA-LINE: JOHN Innerduct or direct bury (HDPE), Cable-in-Conduit (Uniduct), Futurepath & installation accessories. Plus frt or freight included.

EIKO: JAMIE LED lamps, LED fixtures, traditional lamps and more. Terms: Net 30; \$250 min.; Frt: \$1000 lamps; \$1500 fixtures and 8' lamps.

FOREVERLAMP: JAMIE LED replacement lamps for HID high bays. Terms: Net 30; Freight: \$2500.

GALVAN INDUSTRIES: JOHN Copper, galvanized, stainless steel ground rods and connectors – Terms: Net 30; Min: \$125; Frt: \$1900.

HAZLUX (AN ABB BRAND): JOHN Hazardous location light fixtures - all lamp sources & LED; ABB freight terms apply

JEFFERSON ELECTRIC: JILL Dry type 600V, K-Factory, DIT, buck boost, industrial control transformers – \$100 Min., Freight: \$1500.

LS CABLE (SUPERIOR ESSEX): JOHN Instrumentation, tray, control, medium & low voltage, armored cable- Net 30; Min.: \$500 Frt: 5000#

MOBERN LIGHTING: GEOFF quotes/JAMIE orders LED and traditional interior and exterior fixtures - Net 30; No Min., Frt: \$1500

MORRIS: JILL Connectors, fittings, devices, cords, low voltage, LED lighting, Diversitech HVAC motors & controls - Net 30; No Min.: Frt: \$100

NEHRING ELECTRIC WORKS: JOHN Bare copper, alum. Overhead, URD, ACSR, & Aluma-Clad cable – Terms: Net 30; \$200 Min.

NICOR LIGHTING: GEOFF / JAMIE Commercial/Industrial Lighting, Hazloc, Downlights, Emergency, Undercab. Net 30; No Min.; Frt: \$500.

OUELLET: JILL Electric heating systems, heat trace, snow melt, bath fans - Terms: 1% 10th Prox. Net 25th; Min. \$250; Freight: \$1500.

PEMCO: GEOFF quotes/JAMIE orders LED decorative exterior and streetlighting fixtures, poles. Terms: Net 30; Min.: \$150; Freight: \$5000.

PERFECT POWER: GEOFF quotes/JAMIE orders Central emergency lighting inverters from 200 w to 400 kw - Terms: Net 30; Plus Freight.

PICOMA: JOHN GRS, EMT, Alum. & EMT elbows, nipples, and couplings. Terms: 2% 10th, Net 25th; Min.: \$100; Frt: \$750.

PRIME CONDUIT: JOHN PVC Conduit, PV Mold, Split Duct - Freight: Prepaid if \$10,000+. Bore-Gard, Multi-Gard - Plus Freight.

RYMCO: JOHN Galvanized RMC, EMT (plus Real Color EMT), IMC, and stainless steel – all UL listed – Terms: 2% 15th, Net 30. Frt: 8000 lbs.

SOLTECH: GEOFF quotes/JAMIE orders LED street and area lighting with integrated solar panels and power – Terms: Net 30; Freight: \$10,000.

SWIVELPOLE: GEOFF High-safety luminaire support system - poles and brackets - Terms: Net 30; Plus Freight.

UNITED FIBERGLASS: JOHN Above/below ground, bullet resistant fiberglass conduit, fittings and hanger systems – Call for terms.

UNITED LIGHTING STANDARDS: GEOFF Standard, hinged and decorative steel & aluminum poles and brackets; Net 30; Freight: 1500.

UNIVERSAL LIGHTING TECHNOLOGIES: JAMIE Linear fluorescent, CFL, T5 and T5HO, magnetic HID (eHID), dimming, and lampholders. Also offering LED fixtures, modules, drivers, lamps and LED chain systems – 2% 30, Net 45; \$100 Minimum; Freight: \$1750.

WAGO: JILL Interconnect & automation solutions - push-in connectors, fixture disconnects, terminal blocks – Net 30; Min: \$50; Frt: \$500.