SCHAEFFER
Marketing Group, Inc.

ELECTRICAL MANUFACTURERS' REPRESENTATIVE
11041 LIN VALLE DR. ST. LOUIS, MO 63123
PHONE: (314) 894-1100 FAX: (314) 894-2155

www.smgrep.com
salesdesk@smgrep.com

Outside Sales: Mike Schaeffer, Kris Steiger, Melissa Berry, Darla Bair, Dave Cole, Scott Obert
Inside Sales: John McGauley, Jamie Radin, Geoff Martin, Jill Comte

5/20

CPMR CERTIFIED

ERO & NEMRA MEMBER

AIRMASTER FAN: Industrial & commercial fans & ventilation equipment – Terms: Net 30; $100 Min.; Freight: $2500 Net.

AMP: CT cabinets, power distribution equipment, switchboards, & more **–** Terms: Net 30; No min.; Freight $2000.

ARMORCAST: Spice box assemblies, underground vaults, pedestals, equipment and more – Made of polymer concrete, fiberglass reinforced polyester, or rotocast polyethylene — Terms: Net 30; $250 Min.; Freight: $7000.

AUDACY LIGHTING CONTROLS: Wireless luminaire controls, motion and light sensors, switches, gateways and plug load controllers.

AUSTIN ELECTRICAL ENCLOSURES: NEMA 1, 3R, 4, 4x, 12 enclosures, wiring trough – Terms: 2% 30, net 31. $50 Min., Frt: $1000.

BRIDGEPORT FITTINGS: Conduit, MC fittings, innovative new products – Terms: 2% 10th, Net 30; $100 Min.; Freight: 750 lbs. or $2000.

CARLON & RED DOT NON-METALLIC (ABB BRANDS): PVC fittings & accessories, Carflex, ENT, outlet boxes, enclosures, wire trough, Plenum-Gard, Riser-Gard, weatherproof boxes and covers—Terms: 2% 10th, Net 30; Minimum: $150; ABB freight terms apply.

CREE/BETA: LED fixtures and lamps, indoor and outdoor; Smartcast controls; Cadiant – Terms: Net 30; No Min.; Frt: $3000. Poles +frt only.

CURRENT TECHNOLOGY (ABB POWER SOLUTIONS): Surge protection and power quality monitoring. Terms: Net 30; Plus freight.

DECO LIGHTING: Commercial & industrial LED fixtures for indoor and outdoor applications – Terms: Net 30; $100 Min.; Freight: $1500.

DOUGLAS LIGHTING CONTROLS: digital lighting controls solution provider offering complete centralized and stand-alone systems including controllers, relay panels, sensors, and switch stations for commercial, educational, and sports facilities. Terms: Net 30; Frt: $1500.

DURA-LINE: Innerduct or direct bury (HDPE), Cable-in-Conduit (Uniduct), Futurepath and installation accessories. Plus frt or frt included.

EIKO: Traditional/LED lamps, Commercial/Ind/Resi LED fixtures **–** Terms: Net 30; $250 min.; Frt: $1000 lamps; $1500 fixtures and 8' lamps.

ENCLOSURE SOLUTIONS: Standard and custom non-metallic electrical enclosures, wiring trough. Terms: Net 30; $50 min; Plus freight.

EX-SOLUTIONS (AN ABB BRAND/FORMERLY HAZLUX): Hazardous location LED area, emerg light fixtures; ABB freight terms apply

FOREVERLAMP: LED replacement lamps for HID high bays, LED fixtures. Terms: Net 30; Freight: $2500.

GALVAN INDUSTRIES: Copper, galvanized, stainless steel ground rods and connectors – Terms: Net 30; Min: $125; Freight: $1900.

JEFFERSON ELECTRIC: Dry type, K-Factory, DIT, buck boost, medium voltage, industrial control transformers – $100 Min., Frt: $1500.

LS CABLE (SUPERIOR ESSEX): Instrumentation, tray, control, med & low voltage, armored cable – Net 30; Min: $500; Frt: 5000 lbs

MOBERN LIGHTING: LED and traditional interior and exterior fixtures, many made in the USA – Net 30; No Min., Frt: $1500

MORRIS: Connectors, fittings, devices, cords, low voltage, LED lighting, Diversitech HVAC motors & controls – Net 30; No Min.: Frt: $100

NEHRING ELECTRIC WORKS: Bare copper, alum. Overhead, URD, ACSR, & Aluma-Clad cable – Terms: Net 30; $200 Min.

NICOR LIGHTING: Resi/Commercial/Industrial Lighting, Hazloc, Downlights, Emergency, Undercab – Terms: Net 30; No Min.; Frt: $500.

OUELLET: Electric heating systems, heat trace, snow melt, bath fans **–** Terms: 1% 10th Prox. Net 25th; Min. $250; Freight: $1500.

PEMCO: LED decorative exterior and streetlighting fixtures, poles & accessories. Terms: Net 30; Min.: $150; Freight: $5000.

PERFECT POWER: Central emergency lighting inverters from 200 w to 400 kw **–** Terms: Net 30; Plus Freight.

PICOMA: GRS, EMT, aluminum & EMT elbows, nipples, and couplings **–** Terms: 2% 10th, Net 25th; Min.: $100; Frt: $750.

PRIME CONDUIT INC.: PVC Conduit, PV Mold, Split Duct – Freight: Prepaid if $10,000+. Bore-Gard, Multi-Gard – Plus Freight.

RYMCO: Galvanized RMC, EMT (plus Real Color EMT), IMC, and stainless steel – all UL listed – Terms: 2% 15th, Net 30. Freight: 8K lbs.

SOLTECH: LED street and area lighting with integrated solar panels and power – Terms: Net 30; Freight: $10,000.

SWIVELPOLE: High-safety luminaire support system – poles and brackets – Terms: Net 30; Plus Freight.

UNITED FIBERGLASS: Above/Below ground, bullet resistant fiberglass conduit, fittings and hanger systems – Call for terms.

UNITED LIGHTING STANDARDS: Steel and aluminum poles – commercial, residential, roadway, hinged, ornamental and sports lighting poles and brackets. Electric charging stations – Terms: Net 30; Frt: $1500.

UNIVERSAL LIGHTING TECHNOLOGIES: Designs, manufactures, and commercializes advanced lighting. Universal's end-to-end lighting, wireless and enabled LED solutions accelerate the digital transition. – Terms: 2% 30, Net 45; $100 Min; Frt: $1750.

WAGO: Interconnect & automation solutions - push-in connectors, fixture disconnects, terminal blocks – Terms: Net 30; Min: $100; Frt: $500.