



# SCHAEFFER Marketing Group, Inc.

ELECTRICAL MANUFACTURERS' REPRESENTATIVE  
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10/20

CPMR CERTIFIED



[www.smgreg.com](http://www.smgreg.com)  
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**Outside Sales:** Mike Schaeffer, Kris Steiger, Melissa Berry, Darla Bair, Scott Obert, Tony Case  
**Inside Sales:** John McGauley, Jamie Radin, Geoff Martin, Jill Comte, Caitlin Alexander

**ERO & NEMRA MEMBER**

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- AIRMASTER FAN:** Industrial & commercial fans & ventilation equipment – Terms: Net 30; \$100 Min.; Freight: \$2500 Net.
- AMP:** CT cabinets, power distribution equipment, switchboards, & more – Terms: Net 30; No min.; Freight \$2000.
- ARMORCAST:** Spice box assemblies, underground vaults, pedestals, and more – Made of polymer concrete, fiberglass reinforced polyester, or rotocast polyethylene — Terms: Net 30; \$250 Min.; Freight: \$7000.
- AUDACY LIGHTING CONTROLS:** Wireless luminaire controls, motion and light sensors, switches, gateways and plug load controllers.
- AUSTIN ELECTRICAL ENCLOSURES:** NEMA 1, 3R, 4, 4x, 12 enclosures, wiring trough – Terms: 2% 30, net 31. \$50 Min., Frt: \$1000.
- BRIDGEPORT FITTINGS:** Conduit, MC fittings, innovative new products – Terms: 2% 10<sup>th</sup>, Net 30; \$100 Min.; Freight: 750 lbs. or \$2000.
- CARLON MO/IL AND THOMAS & BETTS IN CENTRAL IL (ABB BRANDS):** PVC fittings & accessories, Carflex, ENT, outlet boxes, enclosures, wire trough, Plenum-Gard, Riser-Gard, weatherproof boxes & covers—Terms: 2% 10<sup>th</sup>, Net 30; Min: \$150; ABB freight terms.
- CREE/BETA:** LED fixtures and lamps, indoor and outdoor; Smartcast controls; Cadiant – Terms: Net 30; No Min.; Frt: \$3000. Poles +frt only.
- CURRENT TECHNOLOGY (ABB POWER SOLUTIONS):** Surge protection and power quality monitoring. Terms: Net 30; Plus freight.
- DECO LIGHTING:** Commercial & industrial LED fixtures for indoor and outdoor applications – Terms: Net 30; \$100 Min.; Freight: \$1500.
- DOUGLAS LIGHTING CONTROLS:** digital lighting controls solution provider offering complete centralized and stand-alone systems including controllers, relay panels, sensors, and switch stations for commercial, educational, and sports facilities. Terms: Net 30; Frt: \$1500.
- DURA-LINE:** Innerduct or direct bury (HDPE), Cable-in-Conduit (Uniduct), Futurepath and installation accessories. Plus frt or frt included.
- EIKO:** Traditional/LED lamps, Commercial/Ind/Resi LED fixtures – Terms: Net 30; \$250 min.; Frt: \$1000 lamps; \$1500 fixtures and 8' lamps.
- ENCLOSURE SOLUTIONS:** Standard and custom non-metallic electrical enclosures, wiring trough. Terms: Net 30; \$50 min; Plus freight.
- ENCORE WIRE:** Complete line of copper and aluminum building wire including THHN/THWN-2, XHHW-2, USE-2 in all colors and sizes, bare copper, aluminum, MC cable, tray cable, NM-B, UF-B, MTW, and flexible conduit. Freight: 5000 lbs.
- EX-SOLUTIONS (AN ABB BRAND/FORMERLY HAZLUX):** Hazardous location LED area, emerg light fixtures; ABB freight terms apply
- FOREVERLAMP:** LED replacement lamps for HID high bays, LED fixtures. Terms: Net 30; Freight: \$2500.
- GALVAN INDUSTRIES:** Copper, galvanized, stainless steel ground rods and connectors – Terms: Net 30; Min: \$125; Freight: \$1900.
- JEFFERSON ELECTRIC:** Dry type, K-Factory, DIT, buck boost, medium voltage, industrial control transformers – \$100 Min., Frt: \$1500.
- MOBERN LIGHTING:** LED and traditional interior and exterior fixtures, many made in the USA – Net 30; No Min., Frt: \$2000
- MORRIS:** Connectors, fittings, devices, cords, low voltage, LED lighting, Diversitech HVAC motors & controls – Net 30; No Min.: Frt: \$100
- NEHRING ELECTRIC WORKS:** Bare copper, alum. Overhead, URD, ACSR, & Aluma-Clad cable – Terms: Net 30; \$200 Min.
- NICOR LIGHTING:** Resi/Commercial/Industrial Lighting, Hazloc, Downlights, Emergency, Undercab – Terms: Net 30; No Min.; Frt: \$500.
- OUELLET:** Electric heating systems, heat trace, snow melt, bath fans – Terms: 1% 10<sup>th</sup> Prox. Net 25<sup>th</sup>; Min. \$250; Freight: \$1500.
- PEMCO:** LED decorative exterior and streetlighting fixtures, poles & accessories. Terms: Net 30; Min.: \$150; Freight: \$5000.
- PERFECT POWER:** Central emergency lighting inverters from 200 w to 400 kw – Terms: Net 30; Plus Freight.
- PICOMA:** GRS, EMT, aluminum & EMT elbows, nipples, and couplings – Terms: 2% 10<sup>th</sup>, Net 25<sup>th</sup>; Min.: \$100; Frt: \$750.
- PRIME CONDUIT INC.:** PVC Conduit, PV Mold, Split Duct – Freight: Prepaid if \$17,500+. Bore-Gard, Multi-Gard – Plus Freight.
- RYMCO:** Galvanized RMC, EMT (plus Real Color EMT), IMC, and stainless steel – all UL listed – Terms: 2% 15<sup>th</sup>, Net 30. Freight: 8K lbs.
- SOLTECH:** LED street and area lighting with integrated solar panels and power – Terms: Net 30; Freight: \$10,000.
- SWIVELPOLE:** High-safety luminaire support system – poles and brackets – Terms: Net 30; Plus Freight.
- UNITED FIBERGLASS:** Above/Below ground, bullet resistant fiberglass conduit, fittings and hanger systems – Call for terms.
- UNITED LIGHTING STANDARDS:** Standard, hinged and decorative steel & aluminum poles and brackets – Terms: Net 30; Frt: \$1500.
- UNIVERSAL LIGHTING TECHNOLOGIES:** Lighting, wireless and enabled LED solutions – Terms: 2% 30, Net 45; \$100 Min; Frt: \$1750.
- WAGO:** Interconnect & automation solutions - push-in connectors, fixture disconnects, terminal blocks – Terms: Net 30; Min: \$100; Frt: \$500.