



# SCHAEFFER Marketing Group, Inc.

ELECTRICAL MANUFACTURERS' REPRESENTATIVE  
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10/20

CPMR CERTIFIED



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**AIRMASTER FAN: JILL** Industrial & commercial fans & ventilation equipment – Terms: Net 30; \$100 Min.; Freight: \$2500 Net.

**AMP: JILL** CT cabinets, power distribution equipment, switchboards, & more – Terms: Net 30; No min.; Freight \$2000.

**ARMORCAST: JILL** Underground vaults, pedestals, and more - polymer concrete, fiberglass reinforced polyester, or rotocast polyethylene — Terms: Net 30; \$250 Min.; Freight: \$7000.

**AUDACY LIGHTING CONTROLS: GEOFF** Wireless luminaire controls, motion and light sensors, switches, gateways and plug load controllers.

**AUSTIN ELECTRICAL ENCLOSURES: JILL** NEMA 1, 3R, 4, 4x, 12 enclosures, wiring trough—Terms: \$50 Min, Frt \$1000.

**BRIDGEPORT FITTINGS: JILL** conduit, MC, fittings, innovative new products – Terms: 2% 10<sup>th</sup>, Net 30; \$100 Min.; Freight: 750 lbs. or \$2000.

**CARLON MO/IL AND THOMAS & BETTS IN CENTRAL IL (ABB BRANDS): JOHN** PVC Fittings, Carflex, ENT, outlet boxes, enclosures, wire trough, Plenum-Gard, Riser-Gard, weatherproof boxes and covers—Terms: 2% 10<sup>th</sup>, Net 30; Minimum: \$150; ABB freight terms apply.

**CREE/BETA: GEOFF quotes/JAMIE orders** LED fixtures & lamps, indoor & outdoor – Terms: Net 30; No Min.; Frt: \$3000. Poles +frt only.

**CURRENT TECHNOLOGY (ABB POWER SOLUTIONS): JOHN** Surge protection & power quality monitoring. Terms: Net 30; + freight.

**DECO LIGHTING: GEOFF quotes/JAMIE orders** LED fixtures for indoor and outdoor applications – Terms: Net 30; \$100 Min.; Freight: \$1500.

**DOUGLAS LIGHTING CONTROLS: GEOFF quotes/JAMIE orders** Digital lighting controls - complete centralized & stand-alone systems including controllers, relay panels, sensors, and switch stations for commercial, educational, & sports facilities. Terms: Net 30; Frt: \$1500.

**DURA-LINE: JOHN** Innerduct or direct bury (HDPE), Cable-in-Conduit (Uniduct), Futurepath & installation accessories. Plus frt or freight included.

**EIKO: JAMIE** LED lamps, LED fixtures, traditional lamps and more. Terms: Net 30; \$250 min.; Frt: \$1000 lamps; \$1500 fixtures and 8' lamps.

**ENCLOSURE SOLUTIONS: JILL** Standard and custom non-metallic electrical enclosures, wiring trough. Terms: Net 30; \$50 min; Plus freight.

**ENCORE WIRE: CAITLIN** Complete line of copper and aluminum building wire including THHN/THWN-2, XHHW-2, USE-2 in all colors and sizes, bare copper, aluminum, MC cable, tray cable, NM-B, UF-B, MTW, and flexible conduit. Freight: 5000 lbs.

**EX-SOLUTIONS (AN ABB BRAND/FORMERLY HAZLUX): JOHN** Hazardous location LED fixtures & emergency; ABB freight terms apply

**FOREVERLAMP: JAMIE** LED replacement lamps for HID high bays, CFL. Terms: Net 30; Freight: \$2500.

**GALVAN INDUSTRIES: JOHN** Copper, galvanized, stainless steel ground rods and connectors – Terms: Net 30; Min: \$125; Frt: \$1900.

**JEFFERSON ELECTRIC: JILL** Dry type 600V, K-Factory, DIT, buck boost, industrial control transformers – \$100 Min., Freight: \$1500.

**MOBERN LIGHTING: GEOFF quotes/JAMIE orders** LED and traditional interior and exterior fixtures – Net 30; No Min., Frt: \$2000

**MORRIS: JILL** Connectors, fittings, devices, cords, low voltage, LED lighting, Diversitech HVAC motors & controls – Net 30; No Min.: Frt: \$100

**NEHRING ELECTRIC WORKS: JOHN** Bare copper, alum. Overhead, URD, ACSR, & Alum-Clad cable – Terms: Net 30; \$200 Min.

**NICOR LTG: GEOFF/JAMIE** Commercial/Indust/Resi Lighting, Hazloc, Downlights, Emergency, Undercab. Net 30; \$100 drop ship Min; Frt: \$500.

**OUELLET: JILL** Electric heating systems, heat trace, snow melt, bath fans - Terms: 1% 10<sup>th</sup> Prox. Net 25<sup>th</sup>; Min. \$250; Freight: \$1500.

**PEMCO: GEOFF quotes/JAMIE orders** LED decorative exterior and streetlighting fixtures, poles. Terms: Net 30; Min.: \$150; Freight: \$5000.

**PERFECT POWER: GEOFF quotes/JAMIE orders** Central emergency lighting inverters from 200 w to 400 kw – Terms: Net 30; Plus Freight.

**PICOMA: JILL** GRS, EMT, Alum. & EMT elbows, nipples, and couplings. Terms: 2% 10<sup>th</sup>, Net 25<sup>th</sup>; Min.: \$100; Frt: \$750.

**PRIME CONDUIT: JOHN** PVC Conduit, PV Mold, Split Duct – Freight: Prepaid if \$17,500+. Bore-Gard, Multi-Gard – Plus Freight.

**RYMCO: JOHN** Galvanized RMC, EMT (plus Real Color EMT), IMC, and stainless steel – all UL listed – Terms: 2% 15<sup>th</sup>, Net 30. Frt: 8000 lbs.

**SOLTECH: GEOFF quotes/JAMIE orders** LED street and area lighting with integrated solar panels and power – Terms: Net 30; Freight: \$10,000.

**SWIVELPOLE: GEOFF** High-safety luminaire support system – poles and brackets – Terms: Net 30; Plus Freight.

**UNITED FIBERGLASS: JOHN** Above/below ground, bullet resistant fiberglass conduit, fittings and hanger systems – Call for terms.

**UNITED LIGHTING STANDARDS: GEOFF** Standard, hinged and decorative steel & aluminum poles and brackets; Net 30; Freight: 1500.

**UNIVERSAL LIGHTING TECHNOLOGIES: JAMIE** Lighting, wireless and enabled LED solutions – 2% 30, Net 45; \$100 Min; Freight: \$1750.

**WAGO: JILL** Interconnect & automation solutions - push-in connectors, fixture disconnects, terminal blocks – Net 30; Min: \$100; Frt: \$500.