



# SCHAEFFER Marketing Group, Inc.

ELECTRICAL MANUFACTURERS' REPRESENTATIVE  
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6/21



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**AIRMASTER FAN: JAMIE** Industrial & commercial washdown, haz location, fans & ventilation equipment  
Terms: Net 30; \$100 Min.; Freight: \$2500 Net.



**AMP: ELLEN** CT cabinets, power distribution equipment, switchboards, temporary generator power & custom  
Terms: Net 30; No minimum - Freight \$2000.



**AUSTIN ELECTRICAL ENCLOSURES: ELLEN** NEMA 1, 3R, 4, 4x, 12 enclosures, wiring trough—Terms: \$100 Min, Frt \$1000



**BRIDGEPORT FITTINGS: ELLEN** Zinc, steel and NM conduit & MC fittings, innovative new products  
Terms: 2% 10th, Net 30; \$100 Min.; Freight: \$2000.



**CARLON MO/IL AND THOMAS & BETTS IN CENTRAL IL (ABB BRANDS): JOHN** PVC Fittings, Carflex, ENT, outlet boxes, enclosures, wire trough, Plenum-Gard, Riser-Gard, weatherproof boxes and covers—Terms: 2% 10th, Net 25; Minimum: \$500; ABB freight terms apply.



**CURRENT TECHNOLOGY (ABB POWER SOLUTIONS): JOHN** Surge protection & power quality monitoring. Terms: Net 30; Plus freight.



**ENCLOSURE SOLUTIONS: JOHN** Standard and custom non-metallic electrical enclosures, wiring trough.  
Terms: Net 30; \$50 min; Plus frt.



**ENCORE WIRE: CAITLIN** Complete line of copper and aluminum building wire including THHN/THWN-2, XHHW-2, USE-2 in all colors and sizes, bare copper, aluminum, MC cable, tray cable, NM-B, UF-B, MTW, and flexible conduit. \$2500 min; Freight: 5000 lbs.



**GALVAN INDUSTRIES: JOHN** Copper, galvanized, stainless steel ground rods and connectors  
Terms: Net 30; Min: \$125; Frt: \$1900.



**GO FAN YOURSELF: JAMIE** High velocity, low speed large diameter fans with reversibility for industrial and commercial applications. Terms: Net 30. Freight: 7.5% surcharge.



**JEFFERSON ELECTRIC: ELLEN** Dry type 600V, K-Factory, DIT, buck boost, industrial control transformers  
Terms: \$100 Min., Freight: \$1500.



**KATHY IRELAND FANS (formerly Emerson, now a division of Luminance Brands) – JAMIE** Residential and commercial ceiling fans – Terms: Net 30 – Freight \$1,500.



**MORRIS: GEOFF** Connectors, fittings, devices, tape, low voltage, LED lighting, Diversitech HVAC motors & controls  
Terms: Net 30; No Min.: Frt: \$100



**NEHRING ELECTRIC WORKS: JOHN** Bare copper, alum. Overhead, URD, ACSR, Airport & Aluma-Clad cable  
Terms: Net 30; \$200 Min.



**OUELLET: GEOFF** Electric resi, commercial and industrial heating systems, heat trace, snow melt, underfloor heat, bath fans - Terms: 1% 10<sup>th</sup> Prox. Net 25<sup>th</sup>; Min. \$250; Freight: \$1500.



**PICOMA: JOHN** GRS, EMT, aluminum & EMT elbows, nipples, and couplings; running thread.  
Terms: 2% 10th, Net 31; Min.: \$100; Frt: \$1000.



**PRIME CONDUIT: JOHN** PVC Conduit, PV Mold, Split Duct – Freight: Prepaid if \$25,000+. Bore-Gard, Multi-Gard – Plus Freight.



**RYMCO: JOHN** Galvanized RMC, EMT (plus Real Color EMT), IMC, and stainless steel – all UL listed  
Terms: 2% 15<sup>th</sup>, Net 30. Frt: 8000 lbs.



**SWIVELPOLE: GEOFF** High-safety luminaire support system – poles and brackets – Terms: Net 30; Plus Freight.



**UNITED FIBERGLASS: JOHN** Above/below ground, bullet resistant fiberglass conduit, fittings and hanger systems  
Call for terms.



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## Schaeffer Marketing Group Lighting Line Card

ADL (Luminance)	Fixture parts	Lightsmith	Church
Advanced Airport Lgt.	Airport runway	Liteline	Recessed/Track/Surface
Airey-Thompson	Undercabinet	Liton	Recessed/Track/Surface
All Green Lighting	LED retrofit	Lsi	Street signs
ALP	Poles	Lumafilm (Heilux)	LED panels
Alset	Industrial	Lumca	Architectural outdoor
Amico	Health care	Lumenfocus	Hibay & commercial lighting
Aquarii	Theatrical downlights	Luminance	Residential indoor
Atkore (AFC)	Flexwire	Magnum (Luminance)	Whole house controls
Atlantic	Downlighting	McFadden	Church
Baselite	RLM	Mercury	Troffers
Bock	RLM	Merit (Permex)	Tritium exits
Bodine	Emergency products	Mobern	Troffers and wraps
Chauvet	Theatrical	Moduled/Liton	Small aperture
Clear-Vu	Surgical & clean room	Morris	LED outdoor
CMT	Fiberglass poles	MP Lighting	Recessed/Track/Surface
C-Lite	Indoor & outdoor	Net Zero	UV
Cole	Hand rail step light	Nicor	LED fixtures
Coloronix/Liton	RGB	Organic	LED tape & handrail
Concord (Luminance)	Ceiling fans	Orgatech	Arch indoor outdoor
Contrast	Downlighting	Pemco	Decorative outdoor
Cree Lighting	Fixtures and lamps	PLC	Controls
Crucial Power	Inverters	Point	Obstruction lights
Dalume/Liton	Linear and rounds	POLELED	Flag Lighting
Day O Lite	Linear and rounds	Prolite	LED fixtures
Douglas Controls (UDLA)	Wired and wireless controls	RazrLites	Retro kits
DX	LED extrusions	Robert Step-Lite	Step lights
Edison	Linear and downlights	Rosco	Special effects
Eiko	Lamps and fixtures	Scott	Architectural indoor
ELP	Cove and wall wash	Solera	Arch indoor outdoor
Emergensee	Exits and emergency	Soltech	Solar outdoor
Emergi-Lite	Emergency	Spring City	Period outdoor
Emerson Fans (now Kathy Ireland)	Ceiling fans	Stone	Decorative indoor
Encelium (Osram)	Controls	Studio One/Scott	Architectural indoor
Energetic	LED flat panels	Sunset (Luminance)	Decorative residential
Energy Focus	LED lamps	Swivelpole	Fixture lowering
Envirolux	Custom LED retrofits	Tegan	Flexible track
Everbrite	MRI	Tilt	Light panels
Global Lighting Perspectives	Architectural outdoor	Times Square	Track, downlights
Go Fan Yourself	Big fans & UV-C	Tivoli	LED Accent
Hazlux	Hazardous location	TLS	Tension LED systems
Hunt Dimming	Dimming	Traditional Concrete	Concrete poles
i2 Systems	Linear extrusions	ULS	Poles and brackets
Kathy Ireland -formerly Emerson Fans	Ceiling fans	Universal (UDLA)	LED lamps, fixtures, drivers
ILC	Controls	Visa	Arch indoor healthcare
Illuminarc	RGB	VividLED	LED fixtures
Incon	Multi family	VLT	Fiber and LED
LEDCONN	LED accent	Wayne Tyler	Concrete bollards
Lehigh	Dimming	Westinghouse	Lamps & resi fixtures
Lightlogix	Hazardous location	Zaneen	Decorative
Light Pole Systems	Pole repair		