



SCHAEFFER Marketing Group, Inc.

ELECTRICAL MANUFACTURERS' REPRESENTATIVE
11041 LIN VALLE DR. ST. LOUIS, MO 63123
PHONE: (314) 894-1100 www.smgrep.com salesdesk@smgprep.com



Outside Sales: Mike Schaeffer, Kris Steiger, Melissa Berry, Darla Bair, Scott Obert, Bruce Eason, Don Calcaterra, Chris Gaff
Inside Sales: John McGauley, Jamie Radin, Geoff Martin, Caitlin Alexander, Ellen Eason

SPRINGFIELD/BLOOMINGTON/CHAMPAIGN/DECATUR/PEORIA, IL ----- 9/21

ABB INSTALLATION PRODUCTS: **ALL INCLUDING PERU/PRINCETON:** **JOHN** 200,000+ products with 38+ premium brand names



AIRMASTER FAN: **S/D/C:** **JAMIE** Industrial & commercial washdown, haz location, fans & ventilation
Terms: Net 30; \$100 Min.; Freight: \$2500 Net.



AMP: **ALL:** **ELLEN** CT cabinets, power distribution equipment, switchboards, temporary generator power & custom designs. Terms: Net 30; No minimum - Freight \$2000.



BRIDGEPORT FITTINGS: **S/D:** **ELLEN** Zinc, steel and NM conduit & MC fittings, innovative new products
Terms: 2% 10th, Net 30; \$100 Min.; Freight: \$2000.



CARLON MO/IL (ABB brand): **ALL:** **JOHN** PVC Fittings, Carflex, ENT, outlet boxes, enclosures, wire trough, Plenum-Gard, Riser-Gard, weatherproof and floor boxes and covers — ABB terms apply.



ENCLOSURE SOLUTIONS: **ALL:** **JOHN** Standard and custom non-metallic electrical enclosures, wiring trough.
Terms: Net 30; \$50 min; Plus frt.



ENCORE WIRE: **ALL:** **CAITLIN** Complete line of copper and aluminum building wire including THHN/THWN-2, XHHW-2, USE-2 in all colors and sizes, bare copper, aluminum, MC cable, tray cable, NM-B, UF-B, MTW, and flexible conduit. \$2500 min; Freight: 5000 lbs.



GO FAN YOURSELF: **ALL:** **JAMIE** High velocity, low speed large diameter fans with reversibility for industrial and commercial applications. Terms: Net 30. Freight: 7.5% surcharge.



NEHRING ELECTRIC WORKS: **S/D:** **JOHN** Bare copper, alum. Overhead, URD, ACSR, Airport & Aluma-Clad cable. Terms: Net 30; \$200 Min.



PRIME CONDUIT: **ALL:** **JOHN** PVC Conduit, PV Mold, Split Duct – Freight: Prepaid if \$35,000+, elbows/misc prepaid \$2500. Bore-Gard, Multi-Gard – Plus Freight.



RYMCO: **ALL:** **JOHN** Galvanized RMC, EMT (plus Real Color EMT), IMC, and stainless steel – all UL listed
Terms: 2% 15th, Net 30. Frt: 8000 lbs.

Outside Sales



Kris Steiger



Mike Schaeffer

Chris Gaff, CIL



Melissa Berry



Darla Bair



Bruce Eason



Don Calcaterra



Scott Obert



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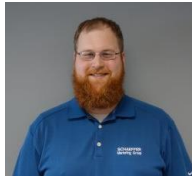
Schaeffer Marketing Group Central IL Lighting Line Card

Jamie – customer service; Geoff – quotes & applications; Ellen - applications

All Green Lighting	LED retrofit	Liton	Recessed/Track/Surface
ALP (Dec/Spr ony)	Poles	Lumafilm (Heilux)	LED panels
Alset	Industrial	Lumenfocus	Hibay & commercial
Atlantic	Downlighting	McFadden	Church
Baselite	RLM	Merit (Permex)	Tritium exits
Bodine	Emergency products	Moduled/Liton	Small aperture
Chauvet	Theatrical	MP Lighting	Recessed/Track/Surface
CMT	Fiberglass poles	Nicor	LED fixtures
Coloronix/Liton	RGB	POLELED	Flag Lighting
Contrast	Downlighting	RazrLites	Retro kits
Crucial Power	Inverters	Rebelle	Arch. indoor/outdoor
Dalume/Liton	Linear and rounds	Rosco	Special effects
Day O Lite	Linear and rounds	Solera	Arch indoor outdoor
DX	LED extrusions	Spring City	Period outdoor
Edison	Linear and downlights	Stone	Decorative indoor
Eiko	Lamps and fixtures	Studio One/Scott	Architectural indoor
Emergi-Lite	Emergency	Swivelpole	Fixture lowering
Encelium (Osram)	Controls	Times Square	Track, downlights
Energy Focus	LED lamps	Tivoli	LED Accent
Global Lighting Perspectives	Architectural outdoor	Traditional Concrete	Concrete poles
Go Fan Yourself	Big fans & UV-C	VividLED	LED fixtures
Hazlux	Hazardous location	Wayne Tyler	Concrete bollards
Iluminarc	RGB	Westinghouse	Lamps & resi fixtures
Lightsmith	Church	Zaneen	Decorative
Liteline	Recessed/Track/Surface		

Visit <https://www.smgrep.com/lighting-products/> for more info.

■ Inside Sales ■



Jamie Radin
Sales & Quotes

John McGauley
Sales & Quotes

Geoff Martin
Quotes &
Applications

Ellen Eason
Quotes &
Applications

Caitlin Alexander
Wire Quotations