



# SCHAEFFER Marketing Group, Inc.

ELECTRICAL MANUFACTURERS' REPRESENTATIVE  
11041 LIN VALLE DR. ST. LOUIS, MO 63123  
(314) 894-1100 [www.smgreg.com](http://www.smgreg.com) [salesdesk@smgreg.com](mailto:salesdesk@smgreg.com)

3/22



**Outside Sales:** Mike Schaeffer, Kris Steiger, Melissa Berry, Darla Bair, Scott Obert, Bruce Eason, Don Calcaterra, Chris Gaff  
**Inside Sales:** John McGauley [JohnM@smgreg.com](mailto:JohnM@smgreg.com), Jamie Radin [RadinJ@smgreg.com](mailto:RadinJ@smgreg.com), Geoff Martin [GeoffM@smgreg.com](mailto:GeoffM@smgreg.com),  
Caitlin Alexander [CaitlinA@smgreg.com](mailto:CaitlinA@smgreg.com), Ellen Eason [EllenE@smgreg.com](mailto:EllenE@smgreg.com), Deon Lewis [DeonL@smgreg.com](mailto:DeonL@smgreg.com)



**AIRMASTER FAN: JAMIE** Industrial & commercial washdown, haz location, fans & ventilation equipment  
Terms: Net 30; \$100 Min.; Freight: \$2500 Net.



**AMP: DEON** CT cabinets, power distribution equipment, switchboards, temporary generator power & custom  
Terms: Net 30; No minimum - Freight \$2000.



**AUSTIN ELECTRICAL ENCLOSURES: DEON** NEMA 1, 3R, 4, 4x, 12 enclosures, wiring trough—Terms: \$100 Min, Frt \$1000



**BRIDGEPORT FITTINGS: DEON** Zinc, steel and NM conduit & MC fittings, innovative new products  
Terms: 2% 10th, Net 30; \$100 Min.; Freight: \$2000.



**CARLON MO/IL AND THOMAS & BETTS IN CENTRAL IL (ABB BRANDS): JOHN** PVC Fittings, Carflex, ENT, outlet boxes, enclosures, wire trough, Plenum-Gard, Riser-Gard, weatherproof boxes and covers— ABB terms apply.



**CURRENT TECHNOLOGY (ABB POWER SOLUTIONS): JOHN** Surge protection & power quality monitoring. Terms: Net 30; Plus freight.



**ENCLOSURE SOLUTIONS: JOHN** Standard and custom non-metallic electrical enclosures, wiring trough.  
Terms: Net 30; \$50 min; Plus frt.



**ENCORE WIRE: CAITLIN** Complete line of copper and aluminum building wire including THHN/THWN-2, XHHW-2, USE-2 in all colors and sizes, bare copper, aluminum, MC cable, tray cable, NM-B, UF-B, MTW, and flexible conduit. \$2500 min; Freight: 5000 lbs.



**GALVAN INDUSTRIES: JOHN** Copper, galvanized, stainless steel ground rods and connectors  
Terms: Net 30; Min: \$125; Frt: \$1900.



**GO FAN YOURSELF: JAMIE** High velocity, low speed large diameter fans with reversibility for industrial and commercial applications. Terms: Net 30. Freight: 7.5% surcharge.



**JEFFERSON ELECTRIC: DEON** Dry type 600V, K-Factory, DIT, buck boost, industrial control transformers  
Terms: \$100 Min., Freight: \$1500.



**KATHY IRELAND FANS (formerly Emerson, now a division of Luminance Brands) – JAMIE** Residential and commercial ceiling fans – Terms: Net 30 – Freight \$1,500.



**MORRIS: GEOFF** Connectors, fittings, devices, tape, low voltage, LED lighting, Diversitech HVAC motors & controls  
Terms: Net 30; No Min.: Frt: \$100



**NEHRING ELECTRIC WORKS: JOHN** Bare copper, alum. Overhead, URD, ACSR, Airport & Alum-Clad cable  
Terms: Net 30; \$200 Min.



**OUELLET: GEOFF** Electric resi, commercial and industrial heating systems, heat trace, snow melt, underfloor heat.  
Terms: 1% 10<sup>th</sup> Prox. Net 25<sup>th</sup>; Min. \$250; Freight: \$1500.



**PICOMA: JOHN** GRS, EMT, aluminum & EMT elbows, nipples, and couplings; running thread.  
Terms: 2% 10th, Net 31; Min.: \$100; Frt: \$1750.



**PRIME CONDUIT: JOHN** PVC Conduit, PV Mold, Split Duct – Freight: Prepaid if \$35,000+, elbows/misc prepaid \$2500. Bore-Gard, Multi-Gard – Plus Freight.



**RYMCO: JOHN** Galvanized RMC, EMT (plus Real Color EMT), IMC, and stainless steel – all UL listed  
Terms: 2% 15<sup>th</sup>, Net 30. Frt: 8000 lbs.



**SWIVELPOLE: GEOFF** High-safety luminaire support system – poles and brackets – Terms: Net 30; Plus Freight.



**UNITED FIBERGLASS: JOHN** Above/below ground, bullet resistant fiberglass conduit, fittings and hanger systems  
Call for terms.



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## Schaeffer Marketing Group Lighting Line Card

<a href="#">ADL (Luminance)</a>	Fixture parts	<a href="#">LEDCONN</a>	LED accent
<a href="#">Advanced Airport Lighting</a>	Airport runway	<a href="#">Lehigh</a>	Dimming
<a href="#">Airey-Thompson</a>	Undercabinet	<a href="#">Light Pole Systems</a>	Light pole repair
<a href="#">All Green Lighting</a>	LED retrofit	<a href="#">Lightsmith</a>	Church
<a href="#">Alset</a>	Industrial	<a href="#">Liteline</a>	Recessed/Track/Surface
<a href="#">America Light</a>	Indoor and outdoor	<a href="#">Liton</a>	Recessed/Track/Surface
<a href="#">American Light Pole</a>	Poles	<a href="#">Lumafilm (Heilux)</a>	LED panels
<a href="#">Amico</a>	Health care	<a href="#">Lumca</a>	Architectural outdoor
<a href="#">Aquarii</a>	Theatrical downlights	<a href="#">Lumecon</a>	Outdoor retrofit, poles
<a href="#">Atkore (ACS/Unifab)</a>	Flexwire	<a href="#">Lumenfocus</a>	Hibay & commercial lighting
<a href="#">Atlantic</a>	Downlighting	<a href="#">Luminance</a>	Residential indoor
<a href="#">Baselite</a>	RLM	<a href="#">Luraline</a>	Outdoor
<a href="#">Best Lighting</a>	Indirect sportslighting	<a href="#">Magnum (Luminance)</a>	Whole house controls
<a href="#">BL Lighting</a>	Accent linear	<a href="#">Mercury</a>	Troffers
<a href="#">Bodine</a>	Emergency products	<a href="#">Merit (Permex)</a>	Tritium exits
<a href="#">Chauvet</a>	Theatrical	<a href="#">Mobern</a>	Troffers and wraps
<a href="#">Clear-Vu</a>	Surgical & clean room	<a href="#">Moduled/Liton</a>	Small aperture
<a href="#">CMT</a>	Fiberglass poles	<a href="#">Morris</a>	LED outdoor
<a href="#">C-Lite</a>	Indoor & outdoor	<a href="#">MP Lighting</a>	Recessed/Track/Surface
<a href="#">Cole</a>	Hand rail step light	<a href="#">Net Zero</a>	UV
<a href="#">Coloronix/Liton</a>	RGB	<a href="#">Nicor</a>	LED fixtures
<a href="#">Concord (Luminance)</a>	Ceiling fans	<a href="#">Organic</a>	LED tape & handrail
<a href="#">Contrast</a>	Downlighting	<a href="#">Orgatech</a>	Arch indoor outdoor
<a href="#">Cree Lighting</a>	Fixtures and lamps	<a href="#">PLC</a>	Controls
<a href="#">Crucial Power</a>	Inverters	<a href="#">Point</a>	Obstruction lights
<a href="#">Dalume/Liton</a>	Linear and rounds	<a href="#">POLELED</a>	Flag Lighting
<a href="#">Day O Lite</a>	Linear and rounds	<a href="#">Prolite</a>	LED fixtures
<a href="#">Douglas Controls (UDLA)</a>	Wired and wireless controls	<a href="#">RazrLites</a>	Retro kits
<a href="#">DX</a>	LED extrusions	<a href="#">Rebelle</a>	Arch. indoor/outdoor families
<a href="#">Edison</a>	Linear and downlights	<a href="#">Roberts Step-Lite</a>	Step lights
<a href="#">Eiko</a>	Lamps and fixtures	<a href="#">Rosco</a>	Special effects
<a href="#">ELP</a>	Cove and wall wash	<a href="#">Scott</a>	Architectural indoor
<a href="#">Emergensee</a>	Exits and emergency	<a href="#">Solera</a>	Arch indoor outdoor
<a href="#">Emergi-Lite</a>	Emergency	<a href="#">Soltech</a>	Solar outdoor
<a href="#">Emerson Fans (now Kathy Ireland)</a>	Ceiling fans	<a href="#">Stone</a>	Decorative indoor
<a href="#">Encelium (Osram)</a>	Controls	<a href="#">Studio One/Scott</a>	Architectural indoor
<a href="#">Energetic</a>	LED flat panels	<a href="#">Sunset (Luminance)</a>	Decorative residential
<a href="#">Energy Focus</a>	LED lamps	<a href="#">Swivelpole</a>	Fixture lowering
<a href="#">Envirolux</a>	Custom LED retrofits	<a href="#">Tegan</a>	Flexible track
<a href="#">Everbrite</a>	MRI	<a href="#">Tilt</a>	Light panels
<a href="#">Global Lighting Perspectives</a>	Architectural outdoor	<a href="#">Times Square</a>	Track, downlights
<a href="#">GM Lighting</a>	LED tape	<a href="#">Tivoli</a>	LED Accent
<a href="#">Go Fan Yourself</a>	Big fans & UV-C	<a href="#">TLS</a>	Tension LED systems
<a href="#">Hazlux</a>	Hazardous location	<a href="#">Traditional Concrete</a>	Concrete poles
<a href="#">Hunt Dimming</a>	Dimming	<a href="#">Universal (UDLA)</a>	LED lamps, fixtures, drivers
<a href="#">i2 Systems</a>	Linear extrusions	<a href="#">Visa</a>	Arch indoor healthcare
<a href="#">Illuminarc</a>	RGB	<a href="#">VividLED</a>	LED fixtures
<a href="#">Incon</a>	Indoor/outdoor (MO only)	<a href="#">Wayne Tyler</a>	Concrete bollards
<a href="#">Kathy Ireland Home</a>	Ceiling fans	<a href="#">Westinghouse</a>	Lamps & resi fixtures
<a href="#">Lake Shore Industries</a>	Street signs	<a href="#">Zaneen</a>	Decorative
<a href="#">Lamar LED</a>	Standard, custom – US made		