



SCHAEFFER Marketing Group, Inc.

ELECTRICAL MANUFACTURERS' REPRESENTATIVE
11041 LIN VALLE DR. ST. LOUIS, MO 63123
PHONE: (314) 894-1100 www.smgrep.com salesdesk@smgprep.com



Outside Sales: Kris Steiger, Melissa Berry, Darla Bair, Scott Obert, Bruce Eason, Don Calcaterra, Chris Gaff, Nick Ball, Nate Michael
Inside Sales: John McGauley, Jamie Radin, Geoff Martin, Caitlin Alexander, Ellen Eason, Deon Lewis

SPRINGFIELD/BLOOMINGTON/CHAMPAIGN/DECATUR/PEORIA, IL ----- 11/22



ABB INSTALLATION PRODUCTS: ALL INCLUDING PERU/PRINCETON: JOHN 200,000+ products 38+ top brands



AIRMASTER FAN: S/D/C: JAMIE Industrial & commercial washdown, haz location, fans & ventilation
Terms: Net 30; \$100 Min.; Freight: \$3000 Net.



AMP: ALL: DEON CT cabinets, power distribution equipment, switchboards, temporary generator power & custom designs. Terms: Net 30; No minimum - Freight \$2000.



BRIDGEPORT FITTINGS: S/D: DEON Zinc, steel and NM conduit & MC fittings, innovative new products
Terms: 2% 10th, Net 30; \$100 Min.; Freight: \$2000.



CARLON MO/IL (ABB brand): ALL: JOHN PVC Fittings, Carflex, ENT, outlet boxes, enclosures, wire trough, Plenum-Gard, Riser-Gard, weatherproof and floor boxes and covers — ABB terms apply.



ENCLOSURE SOLUTIONS: ALL: JOHN Standard and custom non-metallic electrical enclosures, wiring trough.
Terms: Net 30; \$50 min; Plus frt.



ENCORE WIRE: ALL: CAITLIN Complete line of copper and aluminum building wire including THHN/THWN-2, XHHW-2, USE-2 in all colors and sizes, bare copper, aluminum, MC cable, tray cable, NM-B, UF-B, MTW, and flexible conduit. \$2500 min; Freight: 5000 lbs.



FERRET TOOLS: DEON Visual inspection wireless cameras and tools. Terms: Net 30; Min: \$100; Frt: \$500.



GO FAN YOURSELF: ALL: JAMIE High velocity, low speed large diameter fans with reversibility for industrial and commercial applications. Terms: Net 30. Freight: 7.5% surcharge.



MGM Transformer Company: ALL: DEON 600V Dry Type, Medium Voltage-Dry, Medium Voltage-Liquid, Special Applications, Buck Boost, Encapsulated; Freight: \$1000



NEHRING ELECTRIC WORKS: S/D: JOHN Bare copper, alum. Overhead, URD, ACSR, Airport & Aluma-Clad cable. Terms: Net 30; \$200 Min.



PICOMA: D: JOHN GRS, EMT, aluminum & EMT elbows, nipples, and couplings; running thread.
Terms: 2% 10th, Net 31; Min.: \$100; Frt: \$1750.



PRIME CONDUIT: ALL: JOHN PVC Conduit, PV Mold, Split Duct – Freight: Prepaid if \$35,000+, elbows/misc prepaid \$2500. Bore-Gard, Multi-Gard – Plus Freight.



RYMCO: ALL: JOHN Galvanized RMC, EMT (plus Real Color EMT), IMC, and stainless steel – all UL listed
Terms: 2% 15th, Net 30. Frt: 8000 lbs.

Outside Sales



Kris Steiger



Mike Schaeffer



Melissa Berry



Darla Bair



Chris Gaff



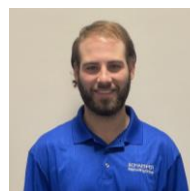
Bruce Eason



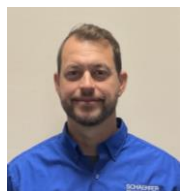
Don Calcaterra



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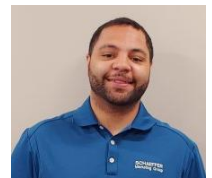
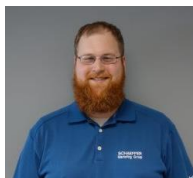
Schaeffler Marketing Group Central IL Lighting Line Card

Jamie – customer service; Geoff & Ellen – applications & quotes

Advantage Architectural Lighting (AEL)	Medical, clean room, correctional	Linmore LED	High bays, area
All Green Lighting	LED retrofit	Liteline	Recessed/Track/Surface
American Light Pole	Poles (Dec/Spr only)	Liton	Recessed/Track/Surface
Alset	Industrial	Lumafilm (Heilux)	LED panels
Aquarii	Theatrical downlights	Lumecon	Outdoor retrofit, poles
Atlantic	Downlighting	Lumenfocus	Hibay & commercial
Autani	Wireless controls/sensors	Merit (Permex)	Tritium exits
Baselite	RLM	Mobern	Troffers and wraps
BL Lighting	Accent linear	Moduled/Liton	Small aperture
Chauvet	Theatrical	MP Lighting	Recessed/Track/Surface
CMT	Fiberglass poles	Nicor	LED fixtures
Coloronix/Liton	RGB	North Star Lighting	Arch outdoor
Contrast	Downlighting	POLELED	Flag Lighting
Crucial Power	Inverters	RazrLites	Retro kits
Dalume/Liton	Linear and rounds	Rebelle	Arch. indoor/outdoor
Day O Lite	Linear and rounds	Rosco	Special effects
DX	LED extrusions	Sensorworx	Occupancy sensors
Edison	Linear and downlights	Solera	Arch indoor outdoor
Eiko	Lamps and fixtures	Stone	Decorative indoor
Encelium (Osram)	Controls	Swivelpole	Fixture lowering
Energy Focus	LED lamps	Times Square	Track, downlights
Global Lighting Perspectives	Architectural outdoor	Tivoli	LED Accent
GM Lighting	LED Tape	Traditional Concrete	Concrete poles
Go Fan Yourself	Big fans HVLS & UV-C	VividLED	LED fixtures
Iluminarc	RGB	Wayne Tyler	Concrete bollards
Lightsmith	Church	Westinghouse	Lamps & resi fixtures
		Zaneen	Decorative

Visit <https://www.smgrep.com/lighting-products/> for more info.

■ Inside Sales ■



Jamie Radin Sales & Quotes **John McGauley** Sales & Quotes **Geoff Martin** Ltg Quotes & Applications **Ellen Eason** Ltg Quotes & Applications **Caitlin Alexander** Wire Quotations **Deon Lewis** Sales & Quotes