



SCHAEFFER Marketing Group, Inc.

ELECTRICAL MANUFACTURERS' REPRESENTATIVE
11041 LIN VALLE DR. ST. LOUIS, MO 63123
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11/22



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ABB INSTALLATION PRODUCTS: **JOHN** 200,000+ products with 38+ premium brand names



AIRMASTER FAN: **JAMIE** Industrial & commercial washdown, haz location, fans & ventilation equipment
Terms: Net 30; \$100 Min.; Freight: \$2500 Net.



AMP: **DEON** CT cabinets, power distribution equipment, switchboards, temporary generator power & custom
Terms: Net 30; No minimum - Freight \$3000.



AUSTIN ELECTRICAL ENCLOSURES: **DEON** NEMA 1, 3R, 4, 4x, 12 enclosures, wiring trough—Terms: \$100 Min, Frt \$2000



BRIDGEPORT FITTINGS: **DEON** Zinc, steel and NM conduit & MC fittings, innovative new products
Terms: 2% 10th, Net 30; \$100 Min.; Freight: \$2000.



CARLON MO/IL AND THOMAS & BETTS IN CENTRAL IL (ABB BRANDS): **JOHN** PVC Fittings, Carflex, ENT, outlet boxes, enclosures, wire trough, Plenum-Gard, Riser-Gard, weatherproof boxes and covers— ABB terms apply.



CURRENT TECHNOLOGY (ABB POWER SOLUTIONS): **JOHN** Surge protection & power quality monitoring. Terms: Net 30; Plus freight.



ENCLOSURE SOLUTIONS: **JOHN** Standard and custom non-metallic electrical enclosures, wiring trough.
Terms: Net 30; \$50 min; Plus frt.



ENCORE WIRE: **CAITLIN** Complete line of copper and aluminum building wire including THHN/THWN-2, XHHW-2, USE-2 in all colors and sizes, bare copper, aluminum, MC cable, tray cable, NM-B, UF-B, MTW, and flexible conduit. \$2500 min; Freight: 5000 lbs.



FERRET TOOLS: **DEON** Visual inspection wireless cameras and tools. Terms: Net 30; Min: \$100; Frt: \$500.



GALVAN INDUSTRIES: **JOHN** Copper, galvanized, stainless steel ground rods and connectors
Terms: Net 30; Min: \$125; Frt: \$3500.



GO FAN YOURSELF: **JAMIE** High velocity, low speed large diameter fans with reversibility for industrial and commercial applications. Terms: Net 30. Freight: 7.5% surcharge.



MGM: **DEON** 600V Dry Type, Medium Voltage-Dry, Medium Voltage-Liquid, Special Applications, Buck Boost, Encapsulated Transformers; Freight: \$1000



MORRIS: **GEOFF** Connectors, fittings, devices, tape, low voltage, LED lighting, Diversitech HVAC motors & controls
Terms: Net 30; No Min.: Frt: \$100



NEHRING ELECTRIC WORKS: **JOHN** Bare copper, alum. Overhead, URD, ACSR, Airport & Aluma-Clad cable
Terms: Net 30; \$200 Min.



OUELLET: **DEON** Electric resi, commercial and industrial heating systems, heat trace, snow melt, underfloor heat.
Terms: 1% 10th Prox. Net 25th; Min. \$250; Freight: \$1500.



PICOMA: **JOHN** GRS, EMT, aluminum & EMT elbows, nipples, and couplings; running thread.
Terms: 2% 10th, Net 31; Min.: \$100; Frt: \$1750.



PRIME CONDUIT: **JOHN** PVC Conduit, PV Mold, Split Duct – Freight: Prepaid if \$35,000+, elbows/misc prepaid \$2500. Bore-Gard, Multi-Gard – Plus Freight.



RYMCO: **JOHN** Galvanized RMC, EMT (plus Real Color EMT), IMC, and stainless steel – all UL listed
Terms: 2% 15th, Net 30. Frt: 8000 lbs.



SWIVELPOLE: **GEOFF** High-safety luminaire support system – poles and brackets – Terms: Net 30; Plus Freight.



UNITED FIBERGLASS: **JOHN** Above/below ground, bullet resistant fiberglass conduit, fittings and hanger systems
Call for terms.



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Schaeffer Marketing Group Lighting Line Card

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|--|---|----------------------|------------------------------|
| Advanced Airport Lighting | Airport runway | Lehigh | Dimming |
| Advantage Architectural Lighting (AEL) | Medical, clean room, correctional – US made | Light Pole Systems | Light pole repair |
| Airey-Thompson | Undercabinet | Lightsmith | Church |
| All Green Lighting | LED retrofit | Linmore | High bays, area |
| Alset | Industrial | Liteline | Recessed/Track/Surface |
| America Light | Indoor and outdoor | Liton | Recessed/Track/Surface |
| American Light Pole | Poles | Lumafilm (Heilux) | LED panels |
| Amico | Health care | Lumca | Architectural outdoor |
| Aquarii | Theatrical downlights | Lumecon | Outdoor retrofit, poles |
| Atkore (ACS/Unifab) | Flexwire | Lumenfocus | Hibay & commercial lighting |
| Atlantic | Downlighting | Luminance | Residential indoor |
| Autani | Wireless controls and sensors | Luraline | Outdoor |
| Baselite | RLM | Magnum (Luminance) | Whole house controls |
| Best Lights | Indirect sportslighting | Mercury | Troffers |
| BL Lighting | Accent linear | Merit (Permex) | Tritium exits |
| Bodine | Emergency products | Mobern | Troffers and wraps |
| Calive | Grow lighting | Moduled/Liton | Small aperture |
| Chauvet | Theatrical | Morris | LED outdoor |
| Clear-Vu | Surgical & clean room | MP Lighting | Recessed/Track/Surface |
| CMT | Fiberglass poles | Net Zero | UV |
| C-Lite | Indoor & outdoor | Nicor | LED fixtures |
| Cole | Hand rail step light | North Star Lighting | Arch outdoor |
| Coloronix/Liton | RGB | Organic | LED tape & handrail |
| Concord (Luminance) | Ceiling fans | Orgatech | Arch indoor outdoor |
| Contrast | Downlighting | PLC | Controls |
| Cree Lighting | Fixtures and lamps | Point | Obstruction lights |
| Crucial Power | Inverters | POLELED | Flag Lighting |
| Dalume/Liton | Linear and rounds | Prolite | LED fixtures |
| Day O Lite | Linear and rounds | RazrLites | Retro kits |
| Douglas Controls (UDLA) | Wired and wireless controls | Rebelle | Arch. Indoor outdoor |
| DX | LED extrusions | Roberts Step-Lite | Step lights |
| Edison | Linear and downlights | Rosco | Special effects |
| Eiko | Lamps and fixtures | Scott | Architectural indoor |
| ELP | Cove and wall wash | Sensorworx | Sensors |
| Emergensee | Exits and emergency | Solera | Arch. indoor outdoor |
| Emergi-Lite | Emergency | Soltech | Solar outdoor |
| Encelium (Osram) | Controls | Stone | Decorative indoor |
| Energetic | LED flat panels | Studio One/Scott | Architectural indoor |
| Energy Focus | LED lamps | Swivelpole | Fixture lowering |
| Enviroflux | Custom LED retrofits | Tegan | Flexible track |
| Everbrite | MRI | Tilt | Light panels |
| Global Lighting Perspectives | Architectural outdoor | Times Square | Track, downlights |
| GM Lighting | LED tape | Tivoli | LED Accent |
| Go Fan Yourself | Big fans HVLS & UV-C | TLS | Tension LED systems |
| Hazlux | Hazardous location | Traditional Concrete | Concrete poles |
| Hunt Dimming | Dimming | Universal (UDLA) | LED lamps, fixtures, drivers |
| i2 Systems | Linear extrusions | Visa | Arch indoor healthcare |
| Iluminarc | RGB | VividLED | LED fixtures |
| Incon | Indoor/outdoor (MO only) | Wayne Tyler | Concrete bollards |
| Lake Shore Industries | Street signs | Westinghouse | Lamps & resi fixtures |
| Lamar LED | Standard, custom – US made | Zaneen | Decorative |
| LEDCONN | LED accent | | |