



# SCHAEFFER Marketing Group, Inc.

ELECTRICAL MANUFACTURERS' REPRESENTATIVE  
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5/23



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**ABB INSTALLATION PRODUCTS:** **JOHN** 200,000+ products with 38+ premium brand names



**AIRMASTER FAN:** **JAMIE** Industrial & commercial washdown, haz location, fans & ventilation equipment  
Terms: Net 30; \$100 Min.; Freight: \$2500 Net.



**AMP:** **ZACK** CT cabinets, power distribution equipment, switchboards, temporary generator power & custom  
Terms: Net 30; No minimum - Freight \$3000.



**AUSTIN ELECTRICAL ENCLOSURES:** **ZACK** NEMA 1, 3R, 4, 4x, 12 enclosures, wiring trough—Terms: \$100 Min, Frt \$2000



**BRIDGEPORT FITTINGS:** **ZACK** Zinc, steel and NM conduit & MC fittings, innovative new products  
Terms: 2% 10th, Net 30; \$100 Min.; Freight: \$2000.



**CARLON MO/IL AND THOMAS & BETTS IN CENTRAL IL (ABB BRANDS):** **JOHN** PVC Fittings, Carflex, ENT, outlet boxes, enclosures, wire trough, Plenum-Gard, Riser-Gard, weatherproof boxes and covers— ABB terms apply.



**CURRENT TECHNOLOGY (ABB POWER SOLUTIONS):** **JOHN** Surge protection & power quality monitoring. Terms: Net 30; Plus freight.



**ENCLOSURE SOLUTIONS:** **JOHN** Standard and custom non-metallic electrical enclosures, wiring trough.  
Terms: Net 30; \$50 min; Plus frt.



**ENCORE WIRE:** **CAITLIN** Complete line of copper and aluminum building wire including THHN/THWN-2, XHHW-2, USE-2 in all colors and sizes, bare copper, aluminum, MC cable, tray cable, NM-B, UF-B, MTW, and flexible conduit. \$2500 min; Freight: 5000 lbs.



**FERRET TOOLS:** **ZACK** Visual inspection wireless cameras and tools. Terms: Net 30; Min: \$100; Frt: \$500.



**GALVAN INDUSTRIES:** **ZACK** Copper, galvanized, stainless steel ground rods and connectors  
Terms: Net 30; Min: \$125; Freight: \$3500.



**GO FAN YOURSELF (dba Vivid Air):** **JAMIE** High velocity, low speed large diameter fans with reversibility for industrial and commercial applications. Terms: Net 30. Freight: 7.5% surcharge.



**MGM:** **ZACK** 600V Dry Type, Medium Voltage-Dry, Medium Voltage-Liquid, Special Applications, Buck Boost, Encapsulated Transformers; Freight: \$1000



**MORRIS:** **GEOFF** Connectors, fittings, devices, tape, low voltage, LED lighting, Diversitech HVAC motors & controls  
Terms: Net 30; \$100 min or \$25 small order charge. Freight: \$100.



**NEHRING ELECTRIC WORKS:** **JOHN** Bare copper, alum. Overhead, URD, ACSR, Airport & Aluma-Clad cable  
Terms: Net 30; \$200 Min.



**OUELLET:** **ZACK** Electric resi, commercial and industrial heating systems, heat trace, snow melt, underfloor heat.  
Terms: 1% 10<sup>th</sup> Prox. Net 25<sup>th</sup>; Min. \$250; Freight: \$2000.



**PICOMA:** **ZACK** GRS, EMT, aluminum & EMT elbows, nipples, and couplings; running thread.  
Terms: 2% 10th, Net 31; Min.: \$100; Freight: \$1750.



**PRIME CONDUIT:** **JOHN** PVC Conduit, PV Mold, Split Duct – Freight: Prepaid if \$35,000+, elbows/misc prepaid \$2500. Bore-Gard, Multi-Gard – Plus Freight.



**SWIVELPOLE:** **GEOFF** High-safety luminaire support system – poles and brackets – Terms: Net 30; Plus Freight.



**T&B / ABB INSTALLATION PRODUCTS:** **JOHN** 200,000+ products 38+ top brands



**UNITED FIBERGLASS:** **JOHN** Above/below ground, bullet resistant fiberglass conduit, fittings and hanger systems  
Call for terms.



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## Schaeffer Marketing Group Lighting Line Card

Advanced Airport Lighting	Airport runway	Lehigh	Dimming
Advantage Architectural Lighting (AEL)	Medical, clean room, correctional – US made	Light Pole Systems	Light pole repair
Airey-Thompson	Undercabinet	Lightsmith	Church
All Green Lighting	LED retrofit	Linmore	High bays, area
Alset	Industrial	Liteline	Recessed/Track/Surface
America Light	Indoor and outdoor	Liton	Recessed/Track/Surface
American Light Pole	Poles	Lumafilm (Heilux)	LED panels
Amico	Health care	Lumca	Architectural outdoor
Aquarii	Theatrical downlights	Lumecon	Outdoor retrofit, poles
Atkore (ACS/Unifab)	Flexwire	Lumenfocus	Hibay & commercial lighting
Atlantic	Downlighting	Luraline	Outdoor
Autani	Wireless controls and sensors	Magnum (Luminance)	Whole house controls
Baselite	RLM	Mercury	Troffers
Best Lights	Indirect sportslighting	Merit (Permeth)	Tritium exits
BL Lighting	Accent linear	Mobern	Troffers and wraps
Bodine	Emergency products	Moduled/Liton	Small aperture
Calive	Grow lighting	Morris	LED outdoor
Chauvet	Theatrical	MP Lighting	Recessed/Track/Surface
Clear-Vu	Surgical & clean room	Net Zero	UV
CMT	Fiberglass poles	Nicor	LED fixtures
C-Lite	Indoor & outdoor	North Star Lighting	Arch outdoor
Cole	Hand rail step light	Organic	LED tape & handrail
Coloronix/Liton	RGB	Orgatech	Arch indoor outdoor
Contrast	Downlighting	PLC Multipoint	Controls
Cree Lighting	Fixtures and lamps	Point	Obstruction lights
Crucial Power	Inverters	POLELED	Flag Lighting
Dalume/Liton	Linear and rounds	Prolite	LED fixtures
Day O Lite	Linear and rounds	RazrLites	Retro kits
Douglas Controls (UDLA)	Wired and wireless controls	Rebelle	Arch. Indoor outdoor
DX	LED extrusions	Roberts Step-Lite	Step lights
Edison	Linear and downlights	Scott	Architectural indoor
Eiko	Lamps and fixtures	Sensorworx	Sensors
ELP	Cove and wall wash	Solera	Arch. indoor outdoor
Emergensee	Exits and emergency	Soltech	Solar outdoor
Emergi-Lite	Emergency	Stone	Decorative indoor
Encelium (Osram)	Controls	Studio One/Scott	Architectural indoor
Energetic	LED flat panels	Swivelpole	Fixture lowering
Energy Focus	LED lamps	Tegan	Flexible track
Envirolux	Custom LED retrofits	Tilt	Light panels
Global Lighting Perspectives	Architectural outdoor	Times Square	Track, downlights
GM Lighting	LED tape	Tivoli	LED Accent
Go Fan Yourself (dba Vivid Air)	Big fans HVLS & UV-C	TLS	Tension LED systems
Hazlux	Hazardous location	Traditional Concrete	Concrete poles
Hunt Dimming	Dimming	Universal (UDLA)	LED lamps, fixtures, drivers
i2 Systems	Linear extrusions	Visa	Arch indoor healthcare
Iluminarc	RGB	Vivid Air	Big fans HVLS & UV-C
Incon	Indoor/outdoor (MO only)	VividLED	LED fixtures
Lake Shore Industries	Street signs	Wayne Tyler	Concrete bollards
Lamar LED	Standard, custom – US made	Westinghouse	Lamps & resi fixtures
LEDCONN	LED accent	Zaneen	Decorative