



SCHAEFFER Marketing Group, Inc.

ELECTRICAL MANUFACTURERS' REPRESENTATIVE
11041 LIN VALLE DR. ST. LOUIS, MO 63123
PHONE: (314) 894-1100 www.smgrep.com salesdesk@smgprep.com



Outside Sales: Kris Steiger, Melissa Berry, Darla Bair, Scott Obert, Don Calcaterra, Chris Gaff, Nick Ball, Nate Michael
Inside Sales: John McGauley, Jamie Radin, Geoff Martin, Caitlin Alexander, Ellen Eason, Zack Oberbeck

SPRINGFIELD/BLOOMINGTON/CHAMPAIGN/DECATUR/PEORIA, IL ----- 7/23



ABB INSTALLATION PRODUCTS: **ALL INCLUDING PERU/PRINCETON:** **JOHN** 200,000+ products 38+ top brands



AIRMASTER FAN: **S/D/C: JAMIE** Industrial & commercial washdown, haz location, fans & ventilation
Terms: Net 30; \$100 Min.; Freight: \$3000 Net.



AMP: **ALL: ZACK** CT cabinets, power distribution equipment, switchboards, temporary generator power & custom designs. Terms: Net 30; No minimum - Freight \$2000.



BRIDGEPORT FITTINGS/REMKE: **S/D: ZACK** Zinc, steel and NM conduit & MC fittings, innovative new products. Terms: 2% 10th, Net 30; \$100 Min.; Freight: \$2000.



CARLON MO/IL (ABB brand): **ALL: JOHN** PVC Fittings, Carflex, ENT, outlet boxes, enclosures, wire trough, Plenum-Gard, Riser-Gard, weatherproof and floor boxes and covers — ABB terms apply.



ENCLOSURE SOLUTIONS: **ALL: JOHN** Standard and custom non-metallic electrical enclosures, wiring trough.
Terms: Net 30; \$50 min; Plus frt.



ENCORE WIRE: **ALL: CAITLIN** Complete line of copper and aluminum building wire including THHN/THWN-2, XHHW-2, USE-2 in all colors and sizes, bare copper, aluminum, MC cable, tray cable, NM-B, UF-B, MTW, and flexible conduit. \$2500 min; Freight: 5000 lbs.



FERRET TOOLS: **ZACK** Visual inspection wireless cameras and tools. Terms: Net 30; Min: \$100; Frt: \$500.



GO FAN YOURSELF (dba Vivid Air): **ALL: JAMIE** High velocity, low speed large diameter fans with reversibility for industrial and commercial applications. Terms: Net 30. Freight: 7.5% surcharge.



MGM TRANSFORMER: **ALL: ZACK** 600V Dry Type, Medium Voltage-Dry, Medium Voltage-Liquid, Special Applications, Buck Boost, Encapsulated; Freight: \$1000



NEHRING ELECTRIC WORKS: **S/D: JOHN** Bare copper, alum. Overhead, URD, ACSR, Airport & Alumina-Clad cable. Terms: Net 30; \$200 Min.



PICOMA: **D: ZACK** GRS, EMT, aluminum & EMT elbows, nipples, and couplings; running thread.
Terms: 2% 10th, Net 31; Min.: \$100; Frt: \$1750.



PRIME CONDUIT: **ALL: JOHN** PVC Conduit, PV Mold, Split Duct – Freight: Prepaid if \$35,000+, elbows/misc prepaid \$2500. Bore-Gard, Multi-Gard – Plus Freight.



T&B / ABB EPIP: **ALL INCLUDING PERU/PRINCETON:** **JOHN** 200,000+ products 38+ top brands

Outside Sales



Kris Steiger



Melissa Berry



Darla Bair



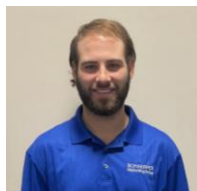
Scott Obert



Chris Gaff



Don Calcaterra



Nick Ball

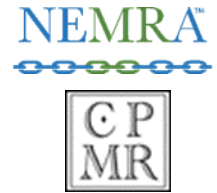


Nate Michael

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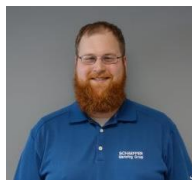
Schaeffer Marketing Group Central IL Lighting Line Card

Jamie – customer service; Geoff & Ellen – applications & quotes

Advantage Architectural Lighting (AEL)	Medical, clean room, correctional	Linmore LED	High bays, area, BAA
All Green Lighting	LED retrofit	Liteline	Recessed/Track/Surface
American Light Pole	Poles (Dec/Spr only)	Liton	Recessed/Track/Surface
Alset	Industrial	Lumafilm (Heilux)	LED panels
Aquarii	Theatrical downlights	Lumecon	Outdoor retrofit, poles
Autani	Wireless controls/sensors	Lumenfocus	Hibay & commercial
Baselite	RLM	Merit (Permex)	Tritium exits
BL Lighting	Accent linear	Mobern	Troffers and wraps
Chauvet	Theatrical	Moduled/Liton	Small aperture
CMT	Fiberglass poles	MP Lighting	Recessed/Track/Surface
Coloronix/Liton	RGB	Nicor	LED fixtures
Contrast	Downlighting	North Star Lighting	Arch outdoor
Cree Lighting	Indoor/outdoor, BAA	POLELED	Flag Lighting
Crucial Power	Inverters	RazrLites	Retro kits
Dalume/Liton	Linear and rounds	Rebelle	Arch. indoor/outdoor
Day O Lite	Linear and rounds	Sensorworx	Occupancy sensors
DX	LED extrusions	Solais	Area and retail
Edison	Linear and downlights	Solera	Arch indoor outdoor
Eiko	Lamps and fixtures	Stone	Decorative indoor
Encelium (Osram)	Controls	Swivelpole	Fixture lowering
Energy Focus	LED lamps	Times Square	Track, downlights
Global Lighting Perspectives	Architectural outdoor	Tivoli	LED Accent
GM Lighting	LED Tape	Traditional Concrete	Concrete poles
Go Fan Yourself (dba Vivid Air)	Big fans HVLS & UV-C	VividLED	LED fixtures
Iluminarc	RGB	Wayne Tyler	Concrete bollards
Lightsmith	Church	Westinghouse	Lamps & resi fixtures
		Zaneen	Decorative

Visit <https://www.smgrep.com/lighting-products/> for more info.

■ Inside Sales ■



John McGauley	Jamie Radin	Geoff Martin	Ellen Eason	Caitlin Alexander	Zack Oberbeck
Sales & Quotes	Sales & Quotes	Ltg Quotes & Applications	Ltg Quotes & Applications	Wire Quotations	Sales & Quotes