



SCHAEFFER Marketing Group, Inc.

ELECTRICAL MANUFACTURERS' REPRESENTATIVE
11041 LIN VALLE DR. ST. LOUIS, MO 63123
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9/23



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ABB INSTALLATION PRODUCTS: **JOHN** 200,000+ products with 38+ premium brand names



AIRMASTER FAN: **JAMIE** Industrial & commercial washdown, haz location, fans & ventilation equipment
Terms: Net 30; \$100 Min.; Freight: \$2500 Net.



AMP: **ZACK** CT cabinets, power distribution equipment, switchboards, temporary generator power & custom
Terms: Net 30; No minimum - Freight \$3000.



AUSTIN ELECTRICAL ENCLOSURES: **ZACK** NEMA 1, 3R, 4, 4x, 12 enclosures, wiring trough—Terms: \$100 Min, Frt \$2000



BRIDGEPORT FITTINGS/REMKE: **ZACK** Zinc, steel and NM conduit & MC fittings, innovative new products
Terms: 2% 10th, Net 30; \$100 Min.; Freight: \$2000.



CARLON MO/IL AND THOMAS & BETTS IN CENTRAL IL (ABB BRANDS): **JOHN** PVC Fittings, Carflex, ENT, outlet boxes, enclosures, wire trough, Plenum-Gard, Riser-Gard, weatherproof boxes and covers— T&B terms apply.



CURRENT TECHNOLOGY (ABB POWER SOLUTIONS): **JOHN** Surge protection & power quality monitoring. Terms: Net 30; Plus freight.



ENCLOSURE SOLUTIONS: **JOHN** Standard and custom non-metallic electrical enclosures, wiring trough.
Terms: Net 30; \$50 min; Plus frt.



ENCORE WIRE: **CAITLIN** Complete line of copper and aluminum building wire including THHN/THWN-2, XHHW-2, USE-2 in all colors and sizes, bare copper, aluminum, MC cable, tray cable, NM-B, UF-B, MTW, and flexible conduit. \$2500 min; Freight: 5000 lbs.



GALVAN INDUSTRIES: **ZACK** Copper, galvanized, stainless steel ground rods and connectors
Terms: Net 30; Min: \$125; Freight: \$3500.



GO FAN YOURSELF (dba Vivid Air): **JAMIE** High velocity, low speed large diameter fans with reversibility for industrial and commercial applications. Terms: Net 30. Freight: 7.5% surcharge.



MGM: **ZACK** 600V Dry Type, Medium Voltage-Dry, Medium Voltage-Liquid, Special Applications, Buck Boost, Encapsulated Transformers; Freight: \$1000



MORRIS: **GEOFF** Connectors, fittings, devices, tape, low voltage, LED lighting, Diversitech HVAC motors & controls
Terms: Net 30; \$100 min or \$25 small order charge. Freight: \$100.



NEHRING ELECTRIC WORKS: **JOHN** Bare copper, alum. Overhead, URD, ACSR, Airport & Aluma-Clad cable
Terms: Net 30; \$200 Min.



OUELLET: **ZACK** Electric resi, commercial and industrial heating systems, heat trace, snow melt, underfloor heat.
Terms: 1% 10th Prox. Net 25th; Min. \$250; Freight: \$1500.



PICOMA: **ZACK** GRS, EMT, aluminum & EMT elbows, nipples, and couplings; running thread.
Terms: 2% 10th, Net 31; Min.: \$100; Freight: \$1750.



PRIME CONDUIT: **JOHN** PVC Conduit, PV Mold, Split Duct – Freight: Prepaid if \$35,000+, elbows/misc prepaid \$2500. Bore-Gard, Multi-Gard – Plus Freight.



REMKE: **ZACK** Metallic and non-metallic cord grips, cable connectors, wire mesh cable grips, molded connectors – Combine with Bridgeport order for Bridgeport terms or call our office to buy on its own.



SWIVELPOLE: **GEOFF** High-safety luminaire support system – poles and brackets – Terms: Net 30; Plus Freight.



T&B / ABB INSTALLATION PRODUCTS: **JOHN** 200,000+ products 38+ top brands



UNITED FIBERGLASS: **JOHN** Above/below ground, bullet resistant fiberglass conduit, fittings, and hanger systems. Call for terms.



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Schaeffer Marketing Group Lighting Line Card

Advanced Airport Lighting	Airport runway	Light Pole Systems	Light pole repair
Advantage Architectural Lighting (AEL)	Medical, clean room, correctional – US made	Lightsmith	Church
Airey-Thompson	Undercabinet	Linmore	High bays, area
All Green Lighting	LED retrofit	Liteline	Recessed/Track/Surface
Alset	Industrial	Liton	Recessed/Track/Surface
America Light	Indoor and outdoor	Lumca	Architectural outdoor
American Light Pole	Poles	Lumecon	Outdoor retrofit, poles
Amico	Health care	Lumenfocus	Hibay & commercial lighting
Aquarii	Theatrical downlights	Luraline	Outdoor
Atkore (ACS/Unifab)	Flexwire	Mercury	Troffers
Autani	Wireless controls and sensors	Merit (Permax)	Tritium exits
Baselite	RLM	Mobern	Troffers and wraps
Best Lights	Indirect sportslighting	Moduled/Liton	Small aperture
BL Lighting	Accent linear	Morris	LED outdoor
Bodine	Emergency products	MP Lighting	Recessed/Track/Surface
Calive	Grow lighting	Net Zero	UV
Chauvet	Theatrical	Nicor	LED fixtures
Clear-Vu	Surgical & clean room	North Star Lighting	Arch outdoor
CMT	Fiberglass poles	Organic	LED tape & handrail
C-Lite	Indoor & outdoor	Orgatech	Arch indoor outdoor
Cole	Hand rail step light	PLC Multipoint	Controls
Cree Lighting	Fixtures and lamps	Point	Obstruction lights
Crucial Power	Inverters	POLELED	Flag Lighting
Dalume/Liton	Linear and rounds	Prolite	LED fixtures
Day O Lite	Linear and rounds	RazrLites	Retro kits
DX	LED extrusions	Rebelle	Arch. Indoor outdoor
Eiko	Lamps and fixtures	Roberts Step-Lite	Step lights
ELP	Cove and wall wash	Rosco	Special effects
Emergensee	Exits and emergency	Scott	Architectural indoor
Emergi-Lite	Emergency	Sensorworx	Sensors
Encelium (Osram)	Controls	Solera	Arch. indoor outdoor
Energetic	LED flat panels	Soltech	Solar outdoor
Energy Focus	LED lamps	Stone	Decorative indoor
EnviroLux	Custom LED retrofits	Studio One/Scott	Architectural indoor
Global Lighting Perspectives	Architectural outdoor	Swivelpole	Fixture lowering
GM Lighting	LED tape	Tegan	Flexible track
Go Fan Yourself (dba Vivid Air)	Big fans HVLS & UV-C	Tilt	Light panels
Hazlux	Hazardous location	Times Square	Track, downlights
Hunt Dimming	Dimming	Tivoli	LED Accent
Iluminarc	RGB	TLS	Tension LED systems
Incon	Indoor/outdoor (MO only)	Traditional Concrete	Concrete poles
Lake Shore Industries	Street signs	Visa	Arch indoor healthcare
Lamar LED	Standard, custom – US made	Vivid Air	Big fans HVLS & UV-C
LEDCONN	LED accent	VividLED	LED fixtures
Lehigh	Dimming	Westinghouse	Lamps & resi fixtures
		Zaneen	Decorative