



# SCHAEFFER Marketing Group, Inc.

ELECTRICAL MANUFACTURERS' REPRESENTATIVE  
11041 LIN VALLE DR. ST. LOUIS, MO 63123  
(314) 894-1100 [www.smgreg.com](http://www.smgreg.com) [salesdesk@smgreg.com](mailto:salesdesk@smgreg.com)

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**Outside Sales:** Kris Steiger, Melissa Berry, Darla Bair, Scott Obert, Don Calcaterra, Chris Gaff, Nick Ball, Nate Michael  
**Inside Sales:** John McGauley [JohnM@smgreg.com](mailto:JohnM@smgreg.com), Jamie Radin [JamieR@smgreg.com](mailto:JamieR@smgreg.com), Geoff Martin [GeoffM@smgreg.com](mailto:GeoffM@smgreg.com),  
Caitlin Alexander [CaitlinA@smgreg.com](mailto:CaitlinA@smgreg.com), Ellen Eason [EllenE@smgreg.com](mailto:EllenE@smgreg.com), Zack Oberbeck [ZackO@smgreg.com](mailto:ZackO@smgreg.com)



**ABB INSTALLATION PRODUCTS:** **JOHN** 200,000+ products with 38+ premium brand names



**AIRMASTER FAN:** **JAMIE** Industrial & commercial washdown, haz location, fans & ventilation equipment  
Terms: Net 30; \$100 Min.; Freight: \$2500 Net.



**AMP:** **ZACK** CT cabinets, power distribution equipment, switchboards, temporary generator power & custom  
Terms: Net 30; No minimum - Freight \$3000.



**AUSTIN ELECTRICAL ENCLOSURES:** **ZACK** NEMA 1, 3R, 4, 4x, 12 enclosures, wiring trough—Terms: \$100 Min, Frt \$2000



**BRIDGEPORT FITTINGS/REMKE:** **ZACK** Zinc, steel and NM conduit & MC fittings, innovative new products  
Terms: 2% 10th, Net 30; \$100 Min.; Freight: \$2000.



**CARLON MO/IL AND THOMAS & BETTS IN CENTRAL IL (ABB BRANDS):** **JOHN** PVC Fittings, Carflex, ENT, outlet boxes, enclosures, wire trough, Plenum-Gard, Riser-Gard, weatherproof boxes and covers— T&B terms apply.



**CURRENT TECHNOLOGY (ABB POWER SOLUTIONS):** **JOHN** Surge protection & power quality monitoring. Terms: Net 30; Plus freight.



**ENCLOSURE SOLUTIONS:** **JOHN** Standard and custom non-metallic electrical enclosures, wiring trough.  
Terms: Net 30; \$50 min; Plus frt.



**ENCORE WIRE:** **CAITLIN** Complete line of copper and aluminum building wire including THHN/THWN-2, XHHW-2, USE-2 in all colors and sizes, bare copper, aluminum, MC cable, tray cable, NM-B, UF-B, MTW, and flexible conduit. \$2500 min; Freight: 5000 lbs.



**GALVAN INDUSTRIES:** **ZACK** Copper, galvanized, stainless steel ground rods and connectors  
Terms: Net 30; Min: \$125; Freight: \$3500.



**GO FAN YOURSELF (dba Vivid Air):** **JAMIE** High velocity, low speed large diameter fans with reversibility for industrial and commercial applications. Terms: Net 30. Freight: 7.5% surcharge.



**MGM:** **ZACK** 600V Dry Type, Medium Voltage-Dry, Medium Voltage-Liquid, Special Applications, Buck Boost, Encapsulated Transformers; Freight: \$1000



**MORRIS:** **GEOFF** Connectors, fittings, devices, tape, low voltage, LED lighting, Diversitech HVAC motors & controls  
Terms: Net 30; \$100 min. Freight: \$250 -- if \$100-\$249, \$25 small order fee.



**NEHRING ELECTRIC WORKS:** **JOHN** Bare copper, alum. Overhead, URD, ACSR, Airport & Aluma-Clad cable  
Terms: Net 30; \$200 Min.



**OUELLET:** **ZACK** Electric resi, commercial and industrial heating systems, heat trace, snow melt, underfloor heat.  
Terms: 1% 10<sup>th</sup> Prox. Net 25<sup>th</sup>; Min. \$250; Freight: \$1500.



**PICOMA:** **ZACK** GRS, EMT, aluminum & EMT elbows, nipples, and couplings; running thread.  
Terms: 2% 10th, Net 31; Min.: \$100; Freight: \$1750.



**PRIME CONDUIT:** **JOHN** PVC Conduit, PV Mold, Split Duct – Freight: Prepaid if \$35,000+, elbows/misc prepaid \$2500. Bore-Gard, Multi-Gard – Plus Freight.



**REMKE:** **ZACK** Metallic and non-metallic cord grips, cable connectors, wire mesh cable grips, molded connectors – Combine with Bridgeport order for Bridgeport terms or call our office to buy on its own.



**SWIVELPOLE:** **GEOFF** High-safety luminaire support system – poles and brackets – Terms: Net 30; Plus Freight.



**T&B / ABB INSTALLATION PRODUCTS:** **JOHN** 200,000+ products 38+ top brands



**UNITED FIBERGLASS:** **ZACK** Above/below ground, bullet resistant fiberglass conduit, fittings, and hanger systems. Call for terms.



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## Schaeffer Marketing Group Lighting Line Card

Advanced Airport Lighting  
Advantage Architectural Lighting (AEL)  
Airey-Thompson  
All Green Lighting  
Alset  
America Light  
American Light Pole  
Amico  
Aquarii  
Atkore (ACS/Unifab)  
Autani  
Baselite  
Best Lights  
Bodine  
Calive  
Chauvet  
Clear-Vu  
CMT  
C-Lite  
Cole  
Cree Lighting  
Crucial Power  
Dalume/Liton  
Day O Lite  
DX  
Eiko  
ELP  
Emergensee  
Emergi-Lite  
Energetic  
Energy Focus  
Envirolux  
Global Lighting Perspectives  
GM Lighting  
Go Fan Yourself (dba Vivid Air)  
Hazlux  
Hunt Dimming  
Iluminarc  
Incon  
Lake Shore Industries  
Lamar LED  
LEDCONN  
Lehigh  
Light Pole Systems  
Lightsmith

Airport runway  
Medical, clean room, correctional – US made  
Undercabinet  
LED retrofit  
Industrial  
Indoor and outdoor  
Poles  
Health care  
Theatrical downlights  
Flexwire  
Wireless controls and sensors  
RLM  
Indirect sportslighting  
Emergency products  
Grow lighting  
Theatrical  
Surgical & clean room  
Fiberglass poles  
Indoor & outdoor  
Hand rail step light  
Fixtures and lamps  
Inverters  
Linear and rounds  
Linear and rounds  
LED extrusions  
Lamps and fixtures  
Cove and wall wash  
Exits and emergency  
Emergency  
LED flat panels  
LED lamps  
Custom LED retrofits  
Architectural outdoor  
LED tape  
Big fans HVLS & UV-C  
Hazardous location  
Dimming  
RGB  
Indoor/outdoor (MO only)  
Street signs  
Standard, custom – US made  
LED accent  
Dimming  
Light pole repair  
Church

Linmore  
Liteline  
Liton  
Lumca  
Lumecon  
Lumenfocus  
Luraline  
Mercury  
Merit (Permex)  
Mobern  
Moduled/Liton  
Morris  
MP Lighting  
Net Zero  
Nicor  
North Star Lighting  
Organic  
Orgatech  
Point  
POLELED  
Prolite  
RazLites  
Rebelle  
Roberts Step-Lite  
Rosco  
Scott  
Sensorworx  
Shat-R-Shield  
Solais  
Solera  
Soltech  
Stone  
Studio One/Scott  
Swivelpole  
Tegan  
Tilt  
Times Square  
Tivoli  
TLS  
Traditional Concrete  
Visa  
Vivid Air  
VividLED  
Westinghouse  
Zaneen

High heat high bays, area  
Recessed/Track/Surface  
Recessed/Track/Surface  
Architectural outdoor  
Outdoor retrofit, poles  
Hibay & commercial lighting  
Outdoor  
Troffers  
Tritium exits  
Troffers and wraps  
Small aperture  
LED outdoor  
Recessed/Track/Surface  
UV  
LED fixtures  
Arch outdoor  
LED tape & handrail  
Arch indoor outdoor  
Obstruction lights  
Flag Lighting  
LED fixtures  
Retro kits  
Arch. Indoor outdoor  
Step lights  
Special effects  
Architectural indoor  
Sensors  
Lamps & fixtures – high abuse  
Track, downlights, outdoor  
Arch. indoor outdoor  
Solar outdoor  
Decorative indoor  
Architectural indoor  
Fixture lowering  
Flexible track  
Light panels  
Track, downlights  
LED Accent  
Tension LED systems  
Concrete poles  
Arch indoor healthcare  
Big fans HVLS & UV-C  
LED fixtures  
Lamps & resi fixtures  
Decorative

### MEET THE TEAM:



### ELECTRICAL LINES:



### LIGHTING LINES:

