



SCHAEFFER Marketing Group, Inc.

ELECTRICAL MANUFACTURERS' REPRESENTATIVE
11041 LIN VALLE DR. ST. LOUIS, MO 63123
PHONE: (314) 894-1100 www.smgrep.com salesdesk@smgprep.com



Outside Sales: Kris Steiger, Melissa Berry, Darla Bair, Scott Obert, Don Calcaterra, Chris Gaff, Nick Ball, Nate Michael
Inside Sales: John McGauley, Jamie Radin, Geoff Martin, Caitlin Alexander, Ellen Eason, Zack Oberbeck

SPRINGFIELD/BLOOMINGTON/CHAMPAIGN/DECATUR/PEORIA, IL ----- 4/24



ABB INSTALLATION PRODUCTS: ALL INCLUDING PERU/PRINCETON: **JOHN** 200,000+ products 38+ top brands



AIRMASTER FAN: S/D/C: **JAMIE** Industrial & commercial washdown, haz location, fans & ventilation
Terms: Net 30; \$100 Min.; Freight: \$3000 Net.



AMP: ALL: **ZACK** CT cabinets, power distribution equipment, switchboards, temporary generator power & custom designs. Terms: Net 30; No minimum - Freight \$2000.



BRIDGEPORT FITTINGS/REMKE: S/D: **ZACK** Zinc, steel and NM conduit & MC fittings, innovative new products. Terms: 2% 10th, Net 30; \$100 Min.; Freight: \$2000.



CARLON (ABB brand): ALL: **JOHN** PVC Fittings, Carflex, ENT, outlet boxes, enclosures, wire trough, Plenum-Gard, Riser-Gard, weatherproof and floor boxes and covers — ABB terms apply.
ENCLOSURE SOLUTIONS: ALL: **JOHN** Standard and custom non-metallic electrical enclosures, wiring trough.
Terms: Net 30; \$50 min; Plus frt.



ELECTRIC AVENUE: **ZACK** Level 2 Residential, Level 2 commercial and DCFC electric vehicle charging stations, software and accessories. Terms: Net 30; \$120 min; Freight \$5000



ENCORE WIRE: ALL: **CAITLIN** Complete line of copper and aluminum building wire including THHN/THWN-2, XHHW-2, USE-2 in all colors and sizes, bare copper, aluminum, MC cable, tray cable, NM-B, UF-B, MTW, and flexible conduit. \$2500 min; Freight: 5000 lbs.



GO FAN YOURSELF (dba Vivid Air): ALL: **JAMIE** High velocity, low speed large diameter fans with reversibility for industrial and commercial applications. Terms: Net 30. Freight: 7.5% surcharge.



MGM TRANSFORMER: ALL: **ZACK** 600V Dry Type, Medium Voltage-Dry, Medium Voltage-Liquid, Special Applications, Buck Boost, Encapsulated; Freight: \$1000



NEHRING ELECTRIC WORKS: S/D: **JOHN** Bare copper, alum. Overhead, URD, ACSR, Airport & Aluma-Clad cable. Terms: Net 30; \$200 Min.



PICOMA: D: **ZACK** GRS, EMT, aluminum & EMT elbows, nipples, and couplings; running thread.
Terms: 2% 10th, Net 31; Min.: \$100; Frt: \$1750.



PRIME CONDUIT: ALL: **JOHN** PVC Conduit, PV Mold, Split Duct – Freight: Prepaid if \$35,000+, elbows/misc prepaid \$2500. Bore-Gard, Multi-Gard – Plus Freight.



T&B / ABB EPIP: ALL INCLUDING PERU/PRINCETON: **JOHN** 200,000+ products 38+ top brands

Outside Sales

MEET THE TEAM:



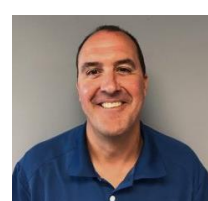
Kris Steiger



Melissa Berry



Darla Bair



Scott Obert

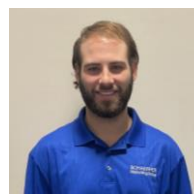
ELECTRICAL LINES:



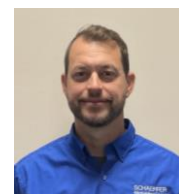
Chris Gaff



Don Calcaterra



Nick Ball



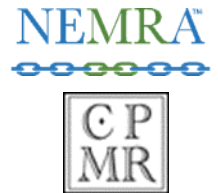
Nate Michael



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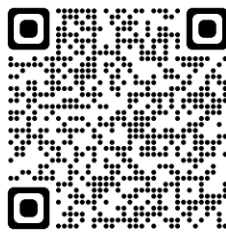
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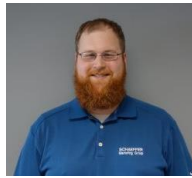
Schaeffer Marketing Group Central IL Lighting Line Card *Geoff & Ellen – applications & quotes; Jamie – customer service*

| | | | |
|---|------------------------------------|-----------------------------|-------------------------------|
| Advantage Architectural Lighting (AEL) | Medical, clean room, correctional | Liton | Recessed/Track/Surface |
| All Green Lighting | LED retrofit | Lumecon | Outdoor retrofit, poles |
| American Light Pole | Poles (Dec/Spr only) | Lumenfocus | Hibay & commercial |
| Alset | Industrial | Merit (Permex) | Tritium exits |
| Aquarii | Theatrical downlights | Mobern | Troffers and wraps |
| Autani | Wireless controls/sensors | Moduled/Liton | Small aperture |
| Baselite | RLM | MP Lighting | Recessed/Track/Surface |
| Chauvet | Theatrical | Nicor | LED fixtures |
| CMT | Fiberglass poles | North Star Lighting | Arch outdoor |
| Cree Lighting | Indoor/outdoor, BAA | POLELED | Flag Lighting |
| Crucial Power | Inverters | RazrLites | Retro kits |
| Dalume/Liton | Linear and rounds | Rebelle | Arch. indoor/outdoor |
| Day O Lite | Linear and rounds | Sensorworx | Occupancy sensors |
| DX | LED extrusions | Shat-R-Shield | Lamps & fixtures – high abuse |
| Energy Focus | LED lamps | Solais | Track, downlights, outdoor |
| Global Lighting Perspectives | Architectural outdoor | Solera | Arch indoor outdoor |
| GM Lighting | LED Tape | Stone | Decorative indoor |
| Go Fan Yourself (dba Vivid Air) | Big fans HVLS & UV-C | Swivelpole | Fixture lowering |
| Illuminarc | RGB | Times Square | Track, downlights |
| Keystone | Lamps, fixtures, ballasts, drivers | Tivoli | LED Accent |
| Lightsmith | Church | Traditional Concrete | Concrete poles |
| Linmore LED | High bays, area, BAA | VividLED | LED fixtures |
| Liteline | Recessed/Track/Surface | Westinghouse | Lamps & resi fixtures |
| | | Zaneen | Decorative |



Visit <https://www.smgrep.com/lighting-products/> for more info.

■ Inside Sales ■



John McGauley **Jamie Radin** **Geoff Martin** **Ellen Eason** **Caitlin Alexander** **Zack Oberbeck**
Sales & Quotes **Sales & Quotes** **Ltg Quotes & Applications** **Ltg Quotes & Applications** **Wire Quotations** **Sales & Quotes**