



# SCHAEFFER Marketing Group, Inc.

ELECTRICAL MANUFACTURERS' REPRESENTATIVE  
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4/24



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**ABB INSTALLATION PRODUCTS:** **JOHN** 200,000+ products with 38+ premium brand names



**AIRMASTER FAN:** **JAMIE** Industrial & commercial washdown, haz location, fans & ventilation equipment  
Terms: Net 30; \$100 Min.; Freight: \$2500 Net.



**AMP:** **ZACK** CT cabinets, power distribution equipment, switchboards, temporary generator power & custom  
Terms: Net 30; No minimum - Freight \$3000.



**AUSTIN ELECTRICAL ENCLOSURES:** **ZACK** NEMA 1, 3R, 4, 4x, 12 enclosures, wiring trough—Terms: \$100 Min, Frt \$2000



**BRIDGEPORT FITTINGS/REMKE:** **ZACK** Zinc, steel and NM conduit & MC fittings, innovative new products  
Terms: 2% 10th, Net 30; \$100 Min.; Freight: \$2000.



**CARLON – PART OF THOMAS & BETTS (ABB BRANDS):** **JOHN** PVC Fittings, Carflex, ENT, outlet boxes, enclosures, wire trough, Plenum-Gard, Riser-Gard, weatherproof boxes and covers— T&B terms apply.



**CURRENT TECHNOLOGY (ABB POWER SOLUTIONS):** **JOHN** Surge protection & power quality monitoring. Terms: Net 30; Plus freight.



**ENCLOSURE SOLUTIONS:** **JOHN** Standard and custom non-metallic electrical enclosures, wiring trough.  
Terms: Net 30; \$50 min; Plus frt.



**ELECTRIC AVENUE:** **ZACK** Level 2 Residential, Level 2 commercial and DCFC electric vehicle charging stations, software and accessories. Terms: Net 30; \$120 min; Freight \$5000



**ENCORE WIRE:** **CAITLIN** Complete line of copper and aluminum building wire including THHN/THWN-2, XHHW-2, USE-2 in all colors and sizes, bare copper, aluminum, MC cable, tray cable, NM-B, UF-B, MTW, and flexible conduit. \$2500 min; Freight: 5000 lbs.



**GALVAN INDUSTRIES:** **ZACK** Copper, galvanized, stainless steel ground rods and connectors  
Terms: Net 30; Min: \$125; Freight: \$3500.



**GO FAN YOURSELF (dba Vivid Air):** **JAMIE** High velocity, low speed large diameter fans with reversibility for industrial and commercial applications. Terms: Net 30. Freight: 7.5% surcharge.



**MGM:** **ZACK** 600V Dry Type, Medium Voltage-Dry, Medium Voltage-Liquid, Special Applications, Buck Boost, Encapsulated Transformers; Freight: \$1000



**MORRIS:** **GEOFF** Connectors, fittings, devices, tape, low voltage, LED lighting, Diversitech HVAC motors & controls  
Terms: Net 30; \$100 min. Freight: \$250 -- if \$100-\$249, \$25 small order fee.



**NEHRING ELECTRICAL WORKS:** **JOHN** Bare copper, alum. Overhead, URD, ACSR, Airport & Aluma-Clad cable  
Terms: Net 30; \$200 Min.



**OUELLET:** **ZACK** Electric resi, commercial and industrial heating systems, heat trace, snow melt, underfloor heat.  
Terms: 1% 10th Prox. Net 25th; Min. \$250; Freight: \$1500.



**PICOMA:** **ZACK** GRS, EMT, aluminum & EMT elbows, nipples, and couplings; running thread.  
Terms: 2% 10th, Net 31; Min.: \$100; Freight: \$1750.



**PRIME CONDUIT:** **JOHN** PVC Conduit, PV Mold, Split Duct – Freight: Prepaid if \$35,000+, elbows/misc prepaid \$2500. Bore-Gard, Multi-Gard – Plus Freight.



**SWIVELPOLE:** **GEOFF** High-safety luminaire support system – poles and brackets – Terms: Net 30; Plus Freight.



**T&B / ABB INSTALLATION PRODUCTS:** **JOHN** 200,000+ products 38+ top brands



**UNITED FIBERGLASS:** **ZACK** Above/below ground, bullet resistant fiberglass conduit, fittings, and hanger systems.  
Call for terms.



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## Schaeffer Marketing Group Lighting Line Card

Advanced Airport Lighting

Advantage Architectural  
Lighting (AEL)

Airey-Thompson

All Green Lighting

Alset

America Light

American Light Pole

Amico

Aquarii

Atkore (ACS/Unifab)

Autani

Baselite

Best Lights

Bodine

Calive

Chauvet

Clear-Vu

CMT

C-Lite

Cole

Cree Lighting

Crucial Power

Dalume/Liton

Day O Lite

DX

ELP

Emergensee

Emergi-Lite

Energetic

Energy Focus

Envirolux

Global Lighting Perspectives

GM Lighting

Go Fan Yourself (dba Vivid Air)

Hazlux

Hunt Dimming

Iluminarc

Incon

Keystone Technologies

Lake Shore Industries

Lamar LED

LEDCONN

Lehigh

Light Pole Systems

Lightsmith

Airport runway  
Medical, clean room,  
correctional – US made

Undercabinet

LED retrofit

Industrial

Indoor and outdoor

Poles

Health care

Theatrical downlights

Flexwire

Wireless controls and sensors

RLM

Indirect sportslighting

Emergency products

Grow lighting

Theatrical

Surgical & clean room

Fiberglass poles

Indoor & outdoor

Hand rail step light

Fixtures and lamps

Inverters

Linear and rounds

Linear and rounds

LED extrusions

Cove and wall wash

Exits and emergency

Emergency

LED flat panels

LED lamps

Custom LED retrofits

Architectural outdoor

LED tape

Big fans HVLS & UV-C

Hazardous location

Dimming

RGB

Indoor/outdoor (MO only)

Lamps, fixtures, drivers, ballasts

Street signs

Standard, custom – US made

LED accent

Dimming

Light pole repair

Church

Linmore

Liteline

Liton

Lumca

Lumecon

Lumenfocus

Luraline

Mercury

Merit (Permex)

Mobern

Moduled/Liton

Morris

MP Lighting

Net Zero

Nicor

North Star Lighting

Organic

Orgatech

Point

POLELED

Prolite

RazLites

Rebelle

Roberts Step-Lite

Rosco

Scott

Sensorworx

Shat-R-Shield

Solais

Solera

Soltech

Stone

Studio One/Scott

Swivelpole

Tegan

Tilt

Times Square

Tivoli

TLS

Traditional Concrete

Visa

Vivid Air

VividLED

Westinghouse

Zaneen

High heat high bays, area

Recessed/Track/Surface

Recessed/Track/Surface

Architectural outdoor

Outdoor retrofit, poles

Hibay & commercial lighting

Outdoor

Troffers

Tritium exits

Troffers and wraps

Small aperture

LED outdoor

Recessed/Track/Surface

UV

LED fixtures

Arch outdoor

LED tape & handrail

Arch indoor outdoor

Obstruction lights

Flag Lighting

LED fixtures

Retro kits

Arch. Indoor outdoor

Step lights

Special effects

Architectural indoor

Sensors

Lamps & fixtures – high abuse

Track, downlights, outdoor

Arch. indoor outdoor

Solar outdoor

Decorative indoor

Architectural indoor

Fixture lowering

Flexible track

Light panels

Track, downlights

LED Accent

Tension LED systems

Concrete poles

Arch indoor healthcare

Big fans HVLS & UV-C

LED fixtures

Lamps & resi fixtures

Decorative

### MEET THE TEAM:



### ELECTRICAL LINES:



### LIGHTING LINES:

