



SCHAEFFER Marketing Group, Inc.

ELECTRICAL MANUFACTURERS' REPRESENTATIVE
11041 LIN VALLE DR. ST. LOUIS, MO 63123
(314) 894-1100 www.smgreg.com salesdesk@smgreg.com

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Outside Sales: Kris Steiger, Melissa Berry, Darla Bair, Scott Obert, Don Calcaterra, Chris Gaff, Nate Michael, Lacey Bernard, Trent Hlafka
Inside Sales: John McGauley JohnM@smgreg.com, Jamie Radin JamieR@smgreg.com, Geoff Martin GeoffM@smgreg.com, Caitlin Alexander CaitlinA@smgreg.com, Ellen Eason EllenE@smgreg.com, Zack Oberbeck ZackO@smgreg.com



ABB INSTALLATION PRODUCTS: **JOHN** 200,000+ products with 38+ premium brand names



AIRMASTER FAN: **JAMIE** Industrial & commercial washdown, haz location, fans & ventilation equipment
Terms: Net 30; \$100 Min.; Freight: \$2500 Net.



American Midwest Power
Solutions for Electrical Distribution Equipment

AMP: **ZACK** CT cabinets, power distribution equipment, switchboards, temporary generator power & custom
Terms: Net 30; \$100 min. - Freight \$2000.



AUSTIN ELECTRICAL ENCLOSURES: **ZACK** NEMA 1, 3R, 4, 4x, 12 enclosures, wiring trough—Terms: \$150 Min, Frt \$2000



CURRENT TECHNOLOGY: **JOHN** Service entrance and downstream surge protection & power quality monitoring. Terms: Net 30; Plus freight.



ENCLOSURE SOLUTIONS: **JOHN** Standard and custom non-metallic electrical enclosures, wiring trough.
Terms: Net 30; \$50 min; Plus freight.



ELECTRIC AVENUE: **ZACK** Level 1, 2 and DCFC for residential, commercial and fast charging EV charging stations, software and accessories. Terms: Net 30; \$120 min; Freight \$5000



GALVAN INDUSTRIES: **ZACK** Copper, galvanized, stainless steel ground rods and connectors
Terms: Net 30; Min: \$125; Freight: \$3500.



GO FAN YOURSELF (dba Vivid Air): **JAMIE** High velocity, low speed large diameter fans with reversibility for industrial and commercial applications. Terms: Net 30. Freight: 7.5% surcharge.



MGM: **ZACK** 600V Dry Type, Medium Voltage-Dry, Medium Voltage-Liquid, Special Applications, Buck Boost, Encapsulated Transformers; Freight: \$1000



MORRIS: **GEOFF** Connectors, fittings, devices, tape, low voltage, LED lighting, Diversitech HVAC motors & controls
Terms: Net 30; \$100 min. Freight: \$250 -- if \$100-\$249, \$25 small order fee.



OUELLET: **ZACK** Electric resi, commercial and industrial heating systems, heat trace, snow melt, underfloor heat.
Terms: 1% 10th Prox. Net 25th; Min. \$250; Freight: \$2000.



PICOMA: **ZACK** GRS, EMT, aluminum & EMT elbows, nipples, and couplings; running thread.
Terms: 2% 10th, Net 31; Min.: \$100; Freight: \$1750.



PRIME CONDUIT: **JOHN** PVC Conduit, PV Mold, Split Duct – Freight: Prepaid if \$15,000+, elbows/misc prepaid \$2500. Bore-Gard, Multi-Gard – Plus Freight.



PRYSMIAN: **CAITLIN** Industrial MV power cables, armored, electronics, PV, temp power cables, portable cord plus splices and terminations; Freight: \$2500 of either cord or electronics



ENCORE WIRE (PRYSMIAN): **CAITLIN** Complete line of copper and aluminum building wire including THHN/THWN-2, XHHW-2, USE-2 in all colors and sizes, bare copper, aluminum, MC cable, tray cable, NM-B, UF-B, MTW, and flexible conduit. \$2500 min; Freight: 5000 lbs. --- wire@smgreg.com

T&B / ABB INSTALLATION PRODUCTS: **JOHN** 200,000+ products 38+ top brands



UNITED FIBERGLASS: **ZACK** Above/below ground, bullet resistant fiberglass conduit, fittings, and hanger systems. Call for terms.



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Schaeffer Marketing Group Lighting Line Card

Advanced Airport Lighting	Airport runway	Liteline	Recessed/Track/Surface
Airey-Thompson	Undercabinet	LiteTrace	Wireless controls and sensors
All Green Lighting	LED retrofit	Liton	Recessed/Track/Surface
Alset	Industrial	Lumca	Architectural outdoor
America Light	Indoor and outdoor	Lumenfocus	Hibay & commercial lighting
American Light Pole	Poles	Luraline	Outdoor
Amico	Health care	Mercury	Troffers
Aquarii	Theatrical downlights	Merit (Permex)	Tritium exits
Atkore (ACS/Unifab)	Flexwire	Moduled/Liton	Small aperture
Autani	Wireless controls and sensors	Mobern	Troffers and wraps
Baselite	RLM	Morris	LED outdoor
Best Lights	Indirect sportslighting	MP Lighting	Recessed/Track/Surface
Bodine	Emergency products	Net Zero	UV
Calive	Grow lighting	Nicor	LED fixtures
Chauvet	Theatrical	North Star Lighting	Arch outdoor
CMT	Fiberglass poles	Organic	LED tape & handrail
C-Lite	Indoor & outdoor	Orgatech	Arch indoor outdoor
Cole	Hand rail step light	Point	Obstruction lights
Coloronix/Liton	RGBW indoor and outdoor	POLELED	Flag Lighting
Cree Lighting	Fixtures and lamps	Prolite	LED fixtures
Crucial Power	Inverters	RazrLites	Retro kits
Dalume/Liton	Linear and rounds	Rebelle	Arch. Indoor outdoor
Day O Lite	Linear and rounds	Roberts Step-Lite	Step lights
DX	LED extrusions	Rosco	Special effects
ELP	Cove and wall wash	Scott	Architectural indoor
Emergensee	Exits and emergency	Sensorworx	Sensors
Emergi-Lite	Emergency	Shat-R-Shield	Lamps & fixtures – high abuse
Energetic	LED flat panels	Solais	Track, downlights, outdoor
Envirolux	Custom LED retrofits	Solera	Arch. indoor outdoor
Global Lighting Perspectives	Architectural outdoor	Stone	Decorative indoor
GM Lighting	LED tape	Studio One/Scott	Architectural indoor
Go Fan Yourself (dba Vivid Air)	Big fans HVLS & UV-C	Swivelpole	Fixture lowering
Hazlux	Hazardous location	Tegan	Flexible track
Hunt Dimming	Dimming	Tilt	Light panels
Iluminarc	RGB	Times Square	Track, downlights
Incon	Indoor/outdoor (MO only)	Tivoli	LED Accent
Keystone Technologies	Lamps, fixtures, drivers, ballasts	TLS	Tension LED systems
Keilton + Autani/LiteTrace	Wireless controls and sensors	Traditional Concrete	Concrete poles
Lake Shore Industries	Street signs	Visa	Arch indoor healthcare
LEDCONN	LED accent	Vivid Air	Big fans HVLS & UV-C
Lehigh	Dimming	VividLED	LED fixtures
Light Pole Systems	Light pole repair	Westinghouse	Ceiling fans, lamps & resi fixtures
Lightsmith	Church	Zaneen	Decorative
Linmore	High heat high bays, area		

MEET THE TEAM:



ELECTRICAL LINES:



LIGHTING LINES:



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controls@smgprep.com