



SCHAEFFER Marketing Group, Inc.

ELECTRICAL MANUFACTURERS' REPRESENTATIVE
11041 LIN VALLE DR. ST. LOUIS, MO 63123
PHONE: (314) 894-1100 www.smgrep.com salesdesk@smgprep.com



Outside Sales: Kris Steiger, Melissa Berry, Darla Bair, Scott Obert, Don Calcaterra, Chris Gaff, Nate Michael, Trent Hlafka
Inside Sales: John McGauley, Jamie Radin, Geoff Martin, Caitlin Alexander, Ellen Eason, Zack Oberbeck

SPRINGFIELD/BLOOMINGTON/CHAMPAIGN/DECATUR/PEORIA, IL ----- 4/25



ABB INSTALLATION PRODUCTS: ALL INCLUDING PERU/PRINCETON: **JOHN** 200,000+ products 38+ top brands



AIRMASTER FAN: S/D/C: **JAMIE** Industrial & commercial washdown, haz location, fans & ventilation
Terms: Net 30; \$100 Min.; Freight: \$3000 Net.



AMP: ALL: **ZACK** CT cabinets, power distribution equipment, switchboards, temporary generator power & custom designs. Terms: Net 30; \$100 min. - Freight \$2000.



ENCLOSURE SOLUTIONS: ALL: **JOHN** Standard and custom non-metallic electrical enclosures, wiring trough.
Terms: Net 30; \$50 min; Plus frt.



ELECTRIC AVENUE: S: **ZACK** Level 1, 2 and DCFC for residential, commercial and fast charging EV charging stations, software and accessories. Terms: Net 30; \$120 min; Freight \$5000



GO FAN YOURSELF (dba Vivid Air): ALL: **JAMIE** High velocity, low speed large diameter fans with reversibility for industrial and commercial applications. Terms: Net 30. Freight: 7.5% surcharge.



MGM TRANSFORMER: ALL: **ZACK** 600V Dry Type, Medium Voltage-Dry, Medium Voltage-Liquid, Pad Mount, Special Applications, Buck Boost; Freight: \$1000



OUELLET: ALL: **ZACK** Electric resi, commercial & industrial heating systems, heat trace, snow melt, underfloor.
Terms: 1% 10th Prox. Net 25th; Min. \$250; Freight: \$2000.



PICOMA: D: **ZACK** GRS, EMT, aluminum & EMT elbows, nipples, and couplings; running thread.
Terms: 2% 10th, Net 31; Min.: \$100; Frt: \$1750.



PRIME CONDUIT: ALL: **JOHN** PVC Conduit, PV Mold, Split Duct – Freight: Prepaid if \$15,000+, elbows/misc prepaid \$2500. Bore-Gard, Multi-Gard – Plus Freight.



PRYSMIAN: ALL: **CAITLIN** Industrial MV power cables, armored, electronics, PV, temp power cables, portable cord plus splices and terminations; Freight: \$3500 of either cord or electronics/cord. Also, the **Specialty Cable** division of Prysmian: fire rated RHW-2, MC and fiber optic cable, mining, transit, airport lighting cable and more.



ENCORE WIRE: ALL: **CAITLIN** Complete line of copper and aluminum building wire including THHN/THWN-2, XHHW-2, USE-2 in all colors and sizes, bare copper, aluminum, MC cable, tray cable, NM-B, UF-B, MTW, and flexible conduit. \$2500 min; Freight: 5000 lbs. --- wire@smgprep.com



T&B / ABB EPIP: ALL INCLUDING PERU/PRINCETON: **JOHN** 200,000+ products 38+ top brands

Outside Sales

MEET THE TEAM:



Kris Steiger



Melissa Berry



Darla Bair



Scott Obert

ELECTRICAL LINES:



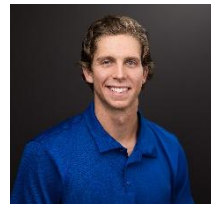
Chris Gaff



Don Calcaterra



Nate Michael



Trent Hlafka



SCHAEFFER Marketing Group, Inc.

ELECTRICAL MANUFACTURERS' REPRESENTATIVE
11041 LIN VALLE DR. ST. LOUIS, MO 63123
PHONE: (314) 894-1100

www.smgreg.com

salesdesk@smgreg.com

Schaeffer Marketing Group Central IL Lighting Line Card ***Geoff & Ellen – applications & quotes; Jamie – customer service***

All Green Lighting	LED retrofit	LiteTrace	Wireless controls and sensors
American Light Pole	Poles (Dec/Spr only)	Liton	Recessed/Track/Surface
Alset	Industrial	Lumenfocus	Hibay & commercial
Aquarii	Theatrical downlights	Merit (Permex)	Tritium exits
Autani	Wireless controls/sensors	Moduled/Liton	Small aperture
Baselite	RLM	Mobern	Troffers and wraps
BJ Take	Commercial & industrial	MP Lighting	Recessed/Track/Surface
Chauvet	Theatrical	Nicor	LED fixtures
CMT	Fiberglass poles	North Star Lighting	Arch outdoor
Coloronix/Liton	RGBW indoor and outdoor	POLELED	Flag Lighting
Cree Lighting	Indoor/outdoor, BAA	RazrLites	Retro kits
Crucial Power	Inverters	Rebelle	Arch. indoor/outdoor
Dalume/Liton	Linear and rounds	Sensorworx	Occupancy sensors
Day O Lite	Linear and rounds	Shat-R-Shield	Lamps & fixtures – high abuse
DX	LED extrusions	Solais	Track, downlights, outdoor
Global Lighting Perspectives	Architectural outdoor	Solera	Arch indoor outdoor
GM Lighting	LED Tape	Stone	Decorative indoor
Go Fan Yourself (dba Vivid Air)	Big fans HVLS & UV-C	Swivelpole	Fixture lowering
Iluminarc	RGB	Times Square	Track, downlights
Keilton + Autani/LiteTrace	Wireless controls and sensors	Traditional Concrete	Concrete poles
Lightsmith	Church	Westinghouse	Ceiling fans, lamps & resi fixtures
Linmore LED	High bays, area, BAA	Zaneen	Decorative
Liteline	Recessed/Track/Surface		

lightingquotes@smgreg.com
layouts@smgreg.com
controls@smgreg.com



For more info on our manufacturers, visit our lighting linecard with this QR code.

Inside Sales



John McGauley
Sales & Quotes



Jamie Radin
Sales & Quotes



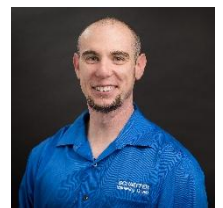
Geoff Martin
Ltg Quotes & Applications



Ellen Eason
Ltg Quotes & Applications



Caitlin Alexander
Wire Quotations



Zack Oberbeck
Sales & Quotes