



SCHAEFFER Marketing Group, Inc.

ELECTRICAL MANUFACTURERS' REPRESENTATIVE
11041 LIN VALLE DR. ST. LOUIS, MO 63123
(314) 894-1100 www.smgrep.com salesdesk@smgprep.com

4/25



Outside Sales: Kris Steiger, Melissa Berry, Darla Bair, Scott Obert, Don Calcaterra, Chris Gaff, Nate Michael, Trent Hlafka
Inside Sales: John McGauley JohnM@smgprep.com, Jamie Radin JamieR@smgprep.com, Geoff Martin GeoffM@smgprep.com,
Caitlin Alexander CaitlinA@smgprep.com, Ellen Eason EllenE@smgprep.com, Zack Oberbeck ZackO@smgprep.com



ABB INSTALLATION PRODUCTS: **JOHN** 200,000+ products with 38+ premium brand names



AIRMASTER FAN: **JAMIE** Industrial & commercial washdown, haz location, fans & ventilation equipment
Terms: Net 30; \$100 Min.; Freight: \$2500 Net.



American Midwest Power
Solutions for Electrical Distribution Equipment

AMP: **ZACK** CT cabinets, power distribution equipment, switchboards, temporary generator power & custom
Terms: Net 30; \$100 min. - Freight \$2000.



AUSTIN ELECTRICAL ENCLOSURES: **ZACK** NEMA 1, 3R, 4, 4x, 12 enclosures, wiring trough—Terms: \$150 Min, Frt \$2000



CURRENT TECHNOLOGY: **JOHN** Service entrance and downstream surge protection & power quality monitoring. Terms: Net 30; Plus freight.



ENCLOSURE SOLUTIONS: **JOHN** Standard and custom non-metallic electrical enclosures, wiring trough.
Terms: Net 30; \$50 min; Plus freight.



ELECTRIC AVENUE: **ZACK** Level 1, 2 and DCFC for residential, commercial and fast charging EV charging stations, software and accessories. Terms: Net 30; \$120 min; Freight \$5000



Galvan Industries, Inc.

GALVAN INDUSTRIES: **ZACK** Copper, galvanized, stainless steel ground rods and connectors
Terms: Net 30; Min: \$125; Freight: \$3500.



GO FAN YOURSELF (dba Vivid Air): **JAMIE** High velocity, low speed large diameter fans with reversibility for industrial and commercial applications. Terms: Net 30. Freight: 7.5% surcharge.



MGM: **ZACK** 600V Dry Type, Medium Voltage-Dry, Medium Voltage-Liquid, Special Applications, Buck Boost, Encapsulated Transformers; Freight: \$1000



MORRIS: **GEOFF** Connectors, fittings, devices, tape, low voltage, LED lighting, Diversitech HVAC motors & controls
Terms: Net 30; \$100 min. Freight: \$250 -- if \$100-\$249, \$25 small order fee.



OUELLET: **ZACK** Electric resi, commercial and industrial heating systems, heat trace, snow melt, underfloor heat.
Terms: 1% 10th Prox. Net 25th; Min. \$250; Freight: \$2000.



PICOMA: **ZACK** GRS, EMT, aluminum & EMT elbows, nipples, and couplings; running thread.
Terms: 2% 10th, Net 31; Min.: \$100; Freight: \$1750.



PRIME CONDUIT: **JOHN** PVC Conduit, PV Mold, Split Duct – Freight: Prepaid if \$15,000+, elbows/misc prepaid \$2500. Bore-Gard, Multi-Gard – Plus Freight.



PRYSMIAN: **CAITLIN** Industrial MV power cables, armored, electronics, PV, temp power cables, portable cord plus splices and terminations; Freight: \$3500 of either cord or electronics. Also, the **Specialty Cable division** of Prysmian: fire rated RHW-2, MC and fiber optic cable, mining, transit, airport lighting cable and more.



ENCORE WIRE (PRYSMIAN): **CAITLIN** Complete line of copper and aluminum building wire including THHN/THWN-2, XHHW-2, USE-2 in all colors and sizes, bare copper, aluminum, MC cable, tray cable, NM-B, UF-B, MTW, and flexible conduit. \$2500 min; Freight: 5000 lbs. --- wire@smgprep.com



T&B / ABB INSTALLATION PRODUCTS: **JOHN** 200,000+ products 38+ top brands



UNITED FIBERGLASS: **ZACK** Above/below ground, bullet resistant fiberglass conduit, fittings, and hanger systems. Call for terms.



SCHAEFFER Marketing Group, Inc.

ELECTRICAL MANUFACTURERS' REPRESENTATIVE
11041 LIN VALLE DR. ST. LOUIS, MO 63123
(314) 894-1100 www.smgrep.com salesdesk@smgprep.com

4/25



Schaeffer Marketing Group Lighting Line Card

Advanced Airport Lighting

Airey-Thompson

All Green Lighting

Alset

America Light

American Light Pole

Amico

Aquarii

Atkore (ACS/Unifab)

Autani

Baselite

Best Lights

BJ Take

Bodine

Calive

Chauvet

CMT

C-Lite

Cole

Coloronix/Liton

Cree Lighting

Crucial Power

Dalume/Liton

Day O Lite

DX

ELP

Emergensee

Emergi-Lite

Energetic

Envirolux

Global Lighting Perspectives

GM Lighting

Go Fan Yourself (dba Vivid Air)

Hazlux

Hunt Dimming

Iluminarc

Incon

Keystone Technologies

Keilton + Autani/LiteTrace

Lake Shore Industries

LEDCONN

Lehigh

Light Pole Systems

Lightsmith

Linmore

Airport runway

Undercabinet

LED retrofit

Industrial

Indoor and outdoor

Poles

Health care

Theatrical downlights

Flexwire

Wireless controls and sensors

RLM and decorative

Indirect sportslighting

Commercial & industrial

Emergency products

Grow lighting

Theatrical

Fiberglass poles

Indoor & outdoor

Hand rail step light

RGBW indoor and outdoor

Indoor, outdoor and roadway

Inverters

Linear and rounds

Linear and rounds

LED extrusions

Cove and wall wash

Exits and emergency

Emergency

LED flat panels

Custom LED retrofits

Architectural outdoor

LED tape

Big fans HVLS & UV-C

Hazardous location

Dimming

RGB

Indoor/outdoor (MO only)

Lamps, fixtures, drivers, ballasts

Wireless controls and sensors

Street signs

LED accent

Dimming

Light pole repair

Church

High heat high bays, area

Linmore

Liteline

LiteTrace

Liton

Lumca

Lumenfocus

Luraline

Mercury

Merit (Permex)

Moduled/Liton

Morris

MP Lighting

Net Zero

Nicor

North Star Lighting

Organic

Orgatech

Point

POLELED

Prolite

RazrLites

Rebelle

Roberts Step-Lite

Scott

Sensorworx

Shat-R-Shield

Solais

Solera

Stone

Studio One/Scott

Swivelpole

Tegan

Tilt

Times Square

Tivoli

TLS

Traditional Concrete

Visa

Vivid Air

Westinghouse

Zaneen

High heat high bays, area

Recessed/Track/Surface

Wireless controls and sensors

Recessed/Track/Surface

Architectural outdoor

Hibay & commercial lighting

Outdoor

Troffers

Tritium exits

Small aperture

LED outdoor

Recessed/Track/Surface

UV

LED fixtures

Arch outdoor

LED tape & handrail

Arch indoor outdoor

Obstruction lights

Flag Lighting

LED fixtures

Retro kits

Architectural indoor outdoor

Step lights

Architectural indoor

Wired and wireless sensors/controls

Lamps & fixtures – high abuse

Track, downlights, outdoor

Architectural indoor outdoor

Decorative indoor

Architectural indoor

Fixture lowering poles & brackets

Flexible track

Light panels

Track, downlights

LED Accent

Tension LED systems

Concrete poles

Arch indoor healthcare

Big fans HVLS & UV-C

Lamps, residential fixtures, ceiling fans

Decorative indoor and outdoor

lightingquotes@smgprep.com

layouts@smgprep.com

controls@smgprep.com

MEET THE TEAM:



ELECTRICAL LINES:



LIGHTING LINES:

