



SCHAEFFER Marketing Group, Inc.

ELECTRICAL MANUFACTURERS' REPRESENTATIVE

11041 LIN VALLE DR. ST. LOUIS, MO 63123

(314) 894-1100

www.smgrep.com

salesdesk@smgprep.com

11/25



Outside Sales: Kris Steiger, Darla Bair, Scott Obert, Don Calcaterra, Chris Gaff, Nate Michael, Trent Hlafka, Cole Steiger, Kevin Sexton
Inside Sales: John McGauley JohnM@smgprep.com, Jamie Radin JamieR@smgprep.com, Geoff Martin GeoffM@smgprep.com,
 Caitlin Alexander CaitlinA@smgprep.com, Ellen Eason EllenE@smgprep.com, Zack Oberbeck ZackO@smgprep.com



ABNEX: JOHN Both styles of cable tray – joint venture ABB/T&B and Niedax/Monosystems



AIRMASTER FAN: JAMIE Industrial & commercial washdown, haz location, fans & ventilation equipment
 Terms: Net 30; \$100 Min.; Freight: \$2500 Net.



American Midwest Power
 Solutions for Electrical Distribution Equipment

AMP: ZACK CT cabinets, power distribution equipment, switchboards, temporary generator power & custom
 Terms: Net 30; \$100 min. - Freight \$2000.



AUSTIN ELECTRICAL ENCLOSURES: ZACK NEMA 1, 3R, 4, 4x, 12 enclosures, wiring trough—Terms: \$150 Min, Frt \$2000



CHANNELL

CHANNELL: ZACK Underground vaults (tier 22), grade level (pedestrian) boxes, fiber splice and terminal enclosures, pedestals
 Terms: Net 30; Plus freight.



CURRENT TECHNOLOGY (DEHN): JOHN Service entrance and downstream surge protection & power quality monitoring. Terms: Net 30; Plus freight.



ENCLOSURE SOLUTIONS: JOHN Standard and custom non-metallic electrical enclosures, wiring trough.
 Terms: Net 30; \$50 min; Plus freight.



ELECTRIC AVENUE: ZACK Level 1, 2 and DCFC for residential, commercial and fast charging EV charging stations, software and accessories. Terms: Net 30; \$120 min; Freight \$5000



Galvan Industries, Inc.

GALVAN INDUSTRIES: ZACK Copper, galvanized, stainless steel ground rods and connectors
 Terms: Net 30; Min: \$125; Freight: \$3500.



GO FAN YOURSELF (dba Vivid Air): JAMIE High velocity, low speed large diameter fans with reversibility for industrial and commercial applications. Terms: Net 30. Freight: 7.5% surcharge.



MGM: ZACK 600V Dry Type, Medium Voltage-Dry, Medium Voltage-Liquid, Special Applications, Buck Boost, Encapsulated Transformers; Freight: \$1000



MORRIS: ZACK Connectors, fittings, devices, tape, A/C disconnects, Diversitech HVAC motors & controls
 Terms: Net 30; \$100 min. Freight: \$250 -- if \$100-\$249, \$25 small order fee.

OUELLET: ZACK Electric resi, commercial and industrial heating systems, heat trace, snow melt, underfloor heat.
 Terms: 1% 10th Prox. Net 25th; Min. \$250; Freight: \$2000.



PICOMA: ZACK GRS, EMT, aluminum & EMT elbows, nipples, and couplings; running thread.
 Terms: 2% 10th, Net 31; Min.: \$100; Freight: \$1750.



PRIME CONDUIT: JOHN PVC Conduit, PV Mold, Split Duct – Freight: Prepaid if \$15,000+, elbows/misc prepaid \$2500. Bore-Gard, Multi-Gard – Plus Freight.



PRYSMIAN: CAITLIN Industrial MV power cables, armored, electronics, PV, temp power cables, portable cord plus splices and terminations; Freight: \$3500 of either cord or electronics. Also, the **Specialty Cable division** of Prysmian: fire rated RHW-2, MC and fiber optic cable, mining, transit, airport lighting cable and more.



ENCORE WIRE

ENCORE WIRE (PRYSMIAN): CAITLIN Complete line of copper and aluminum building wire including THHN/THWN-2, XHHW-2, USE-2 in all colors and sizes, bare copper, aluminum, MC cable, tray cable, NM-B, UF-B, MTW, and flexible conduit. \$2500 min; Freight: 5000 lbs. --- wire@smgprep.com



T&B / ABB INSTALLATION PRODUCTS: JOHN/JAMIE 200,000+ products 38+ top brands - cable & conduit systems, connectivity & grounding, wire & cable management.



UNITED FIBERGLASS: ZACK Above/below ground, bullet resistant fiberglass conduit, fittings, and hanger systems. Call for terms.



WESTERN TUBE: ZACK RMC, EMT, aluminum conduit. Call for terms.



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Current

Schaeffer Marketing Group Lighting Line Card

AAL (Architectural Area-HLI)
Advanced Airport Lighting
Airey-Thompson
All Green Lighting
Alset
America Light
American Light Pole
Amico
Aquarii
Autani
Baselite
Beacon (HLI)
Best Lights
BJ Take
Bodine
Calive
Chauvet
CMT
Cole
Coloronix/Liton
Columbia (HLI)
Compass (HLI)
Cree Lighting
Crucial Power
Current/HLI (formerly Hubbell)
Dalume/Liton
Day O Lite
Dual-Lite (HLI)
ELP
Emergensee
Emergi-Lite
Energetic
Envirolux
EXO (HLI)
Global Lighting Perspectives
GM Lighting
Goldeneye
Hazlux
Hunt Dimming
Illuminarc
Incon
Keystone Technologies
Kim Lighting (HLI)
Kurt Versen (HLI)
Lake Shore Industries

Performance Outdoor
Airport runway
Undercabinet, Data Center
LED retrofit
Industrial
Indoor and outdoor
Poles
Health care
Theatrical downlights
Wireless controls and sensors
RLM and decorative
Performance Outdoor
Indirect sportslighting
Commercial & industrial
Emergency products
Grow lighting
Theatrical
Fiberglass poles
Hand rail & step light
RGBW indoor and outdoor
Commercial indoor fixtures
Commercial emergency lighting
Indoor, outdoor and roadway
Inverters
Full Lighting Package
Linear and rounds
Linear and rounds
Life Safety
Cove and wall wash
Exits and emergency
Emergency
LED flat panels
Custom LED retrofits
Quick ship outdoor
Architectural outdoor
LED tape
T-Grid LED lighting system
Hazardous location
Dimming
RGB
Indoor/outdoor (MO only)
Lamps, fixtures, drivers, ballasts
Outdoor Architectural
Indoor recessed & cylinders
Street signs

LEDCONN
Lehigh
Lifeshield
Light Pole Systems
LiteControl (HLI)
Lightsmith
Linmore
Liteline
Liton
Lumenfocus
Luraline
Mercury
Merit (Permex)
Moduled/Liton
MP Lighting
Net Zero
Nicor
North Star Lighting
NX Controls (HLI)
Organic
Orgatech
Point
Prescolite (HLI)
Prolite
Roberts Step-Lite
Scott
Sensorworx
Shat-R-Shield
Solais
Solera
Stone
Studio One/Scott
Swivelpole
Tegan
Tilt
Times Square
Tivoli
TLS
Trade Select (HLI)
Traditional Concrete
Visa
Vivid Air
Westinghouse
Xtralight
Zaneen

LED accent
Dimming
Special environment indoor
Light pole repair
Architectural indoor
Church
High heat high bays, area
Recessed/Track/Surface
Recessed/Track/Surface
High bay & commercial lighting
Outdoor
Troffers & linear
Tritium exits
Small aperture
Recessed/Track/Surface
UV
LED fixtures
Architectural outdoor
Wired and wireless controls systems
LED tape & handrail
Architectural indoor outdoor
Obstruction lights
Indoor recessed & cylinders
LED fixtures
Step lights
Architectural indoor
Wired and wireless sensors/controls
Lamps & fixtures – high abuse
Track, downlights, outdoor
Architectural indoor outdoor
Decorative indoor
Architectural indoor
Fixture lowering poles & brackets
Flexible track
Light panels
Track, downlights
LED Accent
Tension LED systems
Quick ship fixtures
Concrete poles
Arch indoor healthcare
Big fans HVLS & UV-C
Lamps, residential fixtures, ceiling fans
BAA/BABA indoor & outdoor lighting
Architectural, design and exterior

MEET THE TEAM:



ELECTRICAL LINES:



LIGHTING LINES:



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layouts@smgprep.com
controls@smgprep.com