



SCHAEFFER Marketing Group, Inc.

ELECTRICAL MANUFACTURERS' REPRESENTATIVE
11041 LIN VALLE DR. ST. LOUIS, MO 63123
PHONE: (314) 894-1100 www.smgrep.com salesdesk@smgprep.com



Outside Sales: Kris Steiger, Darla Bair, Scott Obert, Don Calcaterra, Chris Gaff, Nate Michael, Cole Steiger, Kevin Sexton, Beau Veihman
Inside Sales: John McGauley, Jamie Radin, Geoff Martin, Caitlin Alexander, Ellen Eason, Zack Oberbeck, Liyah Ziegler

SPRINGFIELD/BLOOMINGTON/CHAMPAIGN/DECATUR/PEORIA, IL ----9/26 ---



ABNEX: ALL: **JOHN** Both styles of cable tray – joint venture ABB/T&B and Niedax/Monosystems



AIRMASTER FAN: S/D/C: **JAMIE** Industrial & commercial washdown, haz location, fans & ventilation
Terms: Net 30; \$100 Min.; Freight: \$3000 Net.



AMP: ALL: **ZACK** CT cabinets, power distribution equipment, switchboards, temporary generator power & custom designs. Terms: Net 30; \$100 min. - Freight \$2000.



ENCLOSURE SOLUTIONS: ALL: **JOHN** Standard and custom non-metallic electrical enclosures, wiring trough.
Terms: Net 30; \$50 min; Plus frt.



ELECTRIC AVENUE: S: **ZACK** Level 1, 2 and DCFC for residential, commercial and fast charging EV charging stations, software and accessories. Terms: Net 30; \$120 min; Freight \$5000



GO FAN YOURSELF (dba Vivid Air): ALL: **JAMIE** High velocity, low speed large diameter fans with reversibility for industrial and commercial applications. Terms: Net 30. Freight: 7.5% surcharge.



MGM TRANSFORMER: ALL: **ZACK** 600V Dry Type, Medium Voltage-Dry, Medium Voltage-Liquid, Pad Mount, Special Applications, Buck Boost; Freight: \$1000



OUELLET: ALL: **ZACK** Electric resi, commercial & industrial heating systems, heat trace, snow melt, underfloor.
Terms: 1% 10th Prox. Net 25th; Min. \$250; Freight: \$2000.



PICOMA: D: **ZACK** GRS, EMT, aluminum & EMT elbows, nipples, and couplings; running thread.
Terms: 2% 10th, Net 31; Min.: \$100; Frt: \$1750.



PRIME CONDUIT: ALL: **JOHN** PVC Conduit, PV Mold, Split Duct – Freight: Prepaid if \$15,000+, elbows/misc prepaid \$2500. Bore-Gard, Multi-Gard – Plus Freight.



PRYSMIAN: ALL: **CAITLIN** Industrial MV power cables, armored, electronics, PV, temp power cables, portable cord plus splices and terminations; Freight: \$3500 of either cord or electronics/cord. Also, the **Specialty Cable** division of Prysmian: fire rated RHW-2, MC and fiber optic cable, mining, transit, airport lighting cable and more.



ENCORE WIRE: ALL: **CAITLIN** Complete line of copper and aluminum building wire including THHN/THWN-2, XHHW-2, USE-2 in all colors and sizes, bare copper, aluminum, MC cable, tray cable, NM-B, UF-B, MTW, and flexible conduit. \$2500 min; Freight: 5000 lbs. --- wire@smgprep.com



T&B / ABB INSTALLATION PRODUCTS: ALL INCLUDING PERU/PRINCETON **JOHN/JAMIE**
200,000+ products 38+ top brands - cable & conduit systems, connectivity & grounding, wire & cable management.

Outside Sales

MEET THE TEAM:



Kris Steiger



Don Calcaterra



Chris Gaff



Darla Bair



Scott Obert

ELECTRICAL LINES:



Nate Michael



Cole Steiger



Kevin Sexton



Beau Veihman



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Schaeffer Marketing Group Central IL Lighting Line Card

Geoff & Ellen – applications & quotes; Jamie – customer service

All Green Lighting

Airelight by Goldeneye Lighting

American Light Pole

Alset

Aquarii

Baselite

BJ Take

Chauvet

CMT

Coloronix/Liton

Cree Lighting

Crucial Power

Dalume/Liton

Day O Lite

DX

Global Lighting Perspectives

GM Lighting

Go Fan Yourself (dba Vivid Air)

Illuminarc

Lightsmith

Linmore LED

LED retrofit

T-Grid LED lighting systems

Poles (Dec/Spr only)

Industrial

Theatrical downlights

RLM

Commercial & industrial

Theatrical

Fiberglass poles

RGBW indoor and outdoor

Indoor/outdoor, BAA

Inverters

Linear and rounds

Linear and rounds

LED extrusions

Architectural outdoor

LED Tape

Big fans HVLS & UV-C

RGB

Church

High bays, area, BAA

Liton

Lumenfocus

Merit (Permex)

Moduled/Liton

Mobern

MP Lighting

Nicor

North Star Lighting

RazrLites

Sensorworx

Shat-R-Shield

Solais

Solera

Stone

Swivelpole

Times Square

Traditional Concrete

Westinghouse

Zaneen

Recessed/Track/Surface

Hibay & commercial

Tritium exits

Small aperture

Troffers and wraps

Recessed/Track/Surface

LED fixtures

Arch outdoor

Retro kits

Occupancy sensors

Lamps & fixtures – high abuse

Track, downlights, outdoor

Arch indoor outdoor

Decorative indoor

Fixture lowering

Track, downlights

Concrete poles

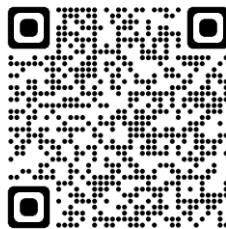
Ceiling fans, lamps & resi fixtures

Architectural, design and exterior

lightingquotes@smgprep.com

layouts@smgprep.com

controls@smgprep.com



**For more info on our manufacturers, visit our
lighting linecard with this QR code.**

Inside Sales



John McGauley
Sales & Quotes



Jamie Radin
Sales & Quotes



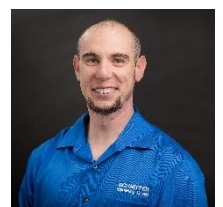
Geoff Martin
Ltq Quotes &
Applications



Ellen Eason
Ltq Quotes &
Applications



Caitlin Alexander
Wire Quotations



Zack Oberbeck
Sales & Quotes