



SCHAEFFER Marketing Group, Inc.

ELECTRICAL & LIGHTING MANUFACTURERS' REPRESENTATIVE

11041 LIN VALLE DR. ST. LOUIS, MO 63123

PHONE: (314) 894-1100

www.smgrep.com

salesdesk@smgprep.com



NEMRA™

Outside Sales: Kris Steiger, Melissa Berry, Darla Bair, Scott Obert, Don Calcaterra, Chris Gaff, Nate Michael, Cole Steiger, Kevin Sexton, Beau Veihman

Inside Sales: John McGauley, Jamie Radin, Geoff Martin, Caitlin Alexander, Ellen Eason, Zack Oberbeck, Liyah Ziegler

SPRINGFIELD / BLOOMINGTON / CHAMPAIGN / DECATUR / PEORIA, IL ---10/26 ---

ABNEX

An ABB and Niedax Joint Venture



ABNEX: **ALL:** **JOHN** Both styles of cable tray – joint venture ABB/T&B and Niedax/Monosystems

AIRMASTER FAN: **S/D/C:** **JAMIE** Industrial & commercial washdown, haz location, fans & ventilation
Terms: Net 30; \$100 Min.; Freight: \$3000 Net.

AMP: **ALL:** **ZACK** CT cabinets, power distribution equipment, switchboards, temporary generator power & custom designs. Terms: Net 30; \$100 min. - Freight \$2000.

ENCLOSURE SOLUTIONS: **ALL:** **JOHN** Standard and custom non-metallic electrical enclosures, wiring trough.
Terms: Net 30; \$50 min; Plus frt.

ELECTRIC AVENUE: **S:** **ZACK** Level 1, 2 and DCFC for residential, commercial and fast charging EV charging stations, software and accessories. Terms: Net 30; \$120 min; Freight \$5000

GO FAN YOURSELF (dba Vivid Air): **ALL:** **JAMIE** High velocity, low speed large diameter fans with reversibility for industrial and commercial applications. Terms: Net 30. Freight: 7.5% surcharge.

MGM TRANSFORMER: **ALL:** **ZACK** 600V Dry Type, Medium Voltage-Dry, Medium Voltage-Liquid, Pad Mount, Special Applications, Buck Boost; Freight: \$1000

OUELLET: **ALL:** **ZACK** Electric resi, commercial & industrial heating systems, heat trace, snow melt, underfloor.
Terms: 1% 10th Prox. Net 25th; Min. \$250; Freight: \$2000.

PICOMA: **D:** **ZACK** GRS, EMT, aluminum & EMT elbows, nipples, and couplings; running thread.
Terms: 2% 10th, Net 31; Min.: \$100; Frt: \$1750.

PRIME CONDUIT: **ALL:** **JOHN** PVC Conduit, PV Mold, Split Duct – Freight: Prepaid if \$15,000+, elbows/misc prepaid \$2500. Bore-Gard, Multi-Gard – Plus Freight.

PRYSMIAN – SPECIALTY CABLE DIVISION: **CAITLIN** Fire rated RHW-2, MC and fiber optic cable, cable in conduit (HDPE), mining, transit, airport lighting cable and more. wire@smgprep.com

T&B / ABB INSTALLATION PRODUCTS: **ALL INCLUDING PERU/PRINCETON** **JOHN/JAMIE**
200,000+ products 38+ top brands - cable & conduit systems, connectivity & grounding, wire & cable management.

Outside Sales

MEET THE TEAM:



Kris Steiger



Melissa Berry



Don Calcaterra



Chris Gaff



Darla Bair

ELECTRICAL LINES:



Scott Obert



Nate Michael



Cole Steiger



Kevin Sexton



Beau Veihman



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Central IL Lighting Line Card

Geoff & Ellen – applications & quotes; Jamie – customer service

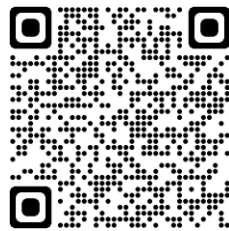
All Green Lighting
American Light Pole
Alset
Aquarii
Baselite
BJ Take
Chauvet
CMT
Coloronix/Liton
Cree Lighting
Crucial Power
Dalume/Liton
Day O Lite
DX
Global Lighting Perspectives
GM Lighting
Go Fan Yourself (dba Vivid Air)
Goldeneye Lighting
Illuminarc
Lightsmith
Linmore LED

Solar, specialty, horticulture
Poles (Decorative/Sport only)
Industrial
Theatrical downlights
RLM
Commercial & industrial
Theatrical
Fiberglass poles
RGBW indoor and outdoor
Indoor/ outdoor, BAA
Inverters
Linear and rounds
Linear and rounds
LED extrusions
Architectural outdoor
LED Tape & exterior
Big fans HVLS & UV-C
T-Grid LED lighting systems
RGB / DMX
House of worship
High bays, exterior, BAA

Liton
Lumenfocus
Merit (Permex)
Moduled/Liton
MP Lighting
Nicor
North Star Lighting
RazrLites
Sensorworx
Shat-R-Shield
Solais
Solera
Stone
Swivelpole
Time Square
Traditional Concrete
Westinghouse
Zaneen

Recessed, track, exterior
High bay & commercial
Tritium exits
Small aperture
Recessed/Track/Surface
TAA, Standard commercial
Architectural outdoor
Retrofit kits
Occupancy sensors
Lamps & fixtures – high abuse
Track, downlights, outdoor
Architectural indoor / outdoor
Decorative indoor
Fixture lowering
Track, downlights
Concrete poles
Ceiling fans, lamps & residential
Architectural, design and exterior

lightingquotes@smgprep.com
layouts@smgprep.com



*For more info on our manufacturers,
visit our linecard with this QR code.*

Inside Sales



John McGauley
Sales & Quotes



Jamie Radin
Sales & Quotes



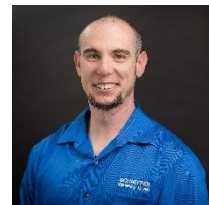
Geoff Martin
Ltg Quotes & Applications



Ellen Eason
Ltg Quotes & Applications



Caitlin Alexander
Wire Quotes



Zack Oberbeck
Sales & Quotes



Liyah Ziegler
Sales Admin